



NORDIC PRIVATE SECTOR MARKET DIALOGUE

Linking Solutions to Global Challenges

Partake in a series of deep-diving virtual workshops aimed at bringing private sector companies in direct dialogue with UNOPS to address regional challenges and showcase your innovative solutions!

PROGRAM

April 13 th	Kick-Off Session
May 20 th May 27 th	Regional Session: East and Southern Africa Session 1: Needs and Challenges Session 2: Pitching Private Sector Solutions
June 2 nd June 10 th	Regional Session: Asia Session 1: Needs and Challenges Session 2: Pitching Private Sector Solutions
October 23 rd November 1 st	Regional Session: Western Balkans* Session 1: Needs and Challenges Session 2: Pitching Private Sector Solutions

*Dates TBD

DESCRIPTION

Improving information flows between different stakeholders on needs, challenges, technologies, and solutions is a crucial step in fostering global partnerships and collaboration – and for us to take concrete action towards achieving the SDGs.

Through Nordic Market Dialogues your company has the opportunity to establish contact with UNOPS, learn about the practical needs and challenges in the countries and how your company can help solve them, and thereby gain invaluable knowledge of the market opportunities offered by UNOPS. Benefit from the opportunities to create relations and connections, and make your company better suited for eg. strategic partnerships or tendering processes going forward.

In three regional sessions a select number of companies will gain knowledge on the needs in specific regions, pitch their solutions at one-to-one-meetings with representatives from UNOPS and gain a better understanding of the cooperation opportunities with UNOPS.



PROGRAM

The program will consist of a Kick-Off Session and three regional sessions, each divided into two parts; (1) introduction to the needs and challenges in the individual regions by experts and specialists from UNOPS and (2) a subsequent session focused on linking private sector solutions to the needs and challenges by enabling companies to pitch their solutions at one-to-one-meetings.

KICK-OFF SESSION

April 13th 2021 12:00 CET

Understand the context, stakeholders and content of the regional Dialogues. Gain insight in UNOPS' private sector collaboration and strategic partnerships, including the tools and initiatives designed for the private sector, such as the Possibilities Programme and Global Innovation Centres (GIC). UNOPS procures more than USD 1.1 billion annually (2019) of goods and services for its partners in 80 countries around the world, making it one of the largest procurers in the UN procurement system.

REGIONAL SESSION 2: ASIA

Session 1 - June 2nd 2021 (Time TBD)

Session 2 - June 10th 2021 (Time TBD)

This regional session will highlight the need for climate resilient infrastructure, health technology, and water and waste management solutions that are the key to solve some of biggest challenges in the Asia region. Gain insights into UNOPS' procurement needs and projects in Sri Lanka, Nepal, Bangladesh, Philippines, Cambodia, Thailand, Indonesia, Palau, Pakistan, Papua New Guinea as well as in the Regional Health Cluster responsible for health programming and procurement in the Asia Region.

REGISTER HERE

REGIONAL SESSION 1:

EAST AND SOUTHERN AFRICA

Session 1 - May 20th 2021 (Time TBD)

Session 2 - May 27th 2021 (Time TBD)

This regional session will focus on the need for solutions that address water (water provision, water resource management and WASH) in Mozambique, Zimbabwe, Kenya, Uganda, Zambia and Tanzania. Additionally, through this session companies will be acquainted with projects and challenges in the field related to the health sector.

REGIONAL SESSION 3: WESTERN BALKANS

Session 1 - October 23rd 2021 (Time TBD)

Session 2 - November 1st 2021 (Time TBD)

Private sector solutions within infrastructure, design consultancy services, construction work, especially related to green technology and sustainable solutions, are central in mitigating the challenges in the Western Balkans. Furthermore, medical equipment and medical personal protective equipment (PPE) are some of the immediate needs identified by UNOPS, as well as innovative environmental solutions that is in demand by UNOPS' Water and Energy Cluster.

PRACTICAL INFORMATION

A ticket for the Kick-Off Session will provide valuable knowledge of the operations of UNOPS, how they engage in strategic partnerships with the private sector, and thematic focus of the regions.

Following the Kick-Off Session, each company will provide information on their solution, current operations and experience in the regions. Select companies will then be invited for the regional sessions where their solutions has the biggest interest and impact.

Please note that there are limited tickets, and that the regional sessions are by-invite-only. A waiting list will be offered if relevant.

DEADLINE

Deadline for registration to the Kick-Off Session is

Tuesday April 9th 2021

PRICE

Kick-Off Session EUR 135

Per Regional Session (Invite Only) EUR 540

FORMAT

The sessions will be held virtually on the platform **Tame**

CONTACT

Please contact the organization from which you have received the invitation in case of questions regarding the content. For questions regarding practicalities, contact the Danish UN Procurement Network - part of the Consulate General of Denmark in New York at

nycprocurement@um.dk



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