



2022

Portrait *of* European Travellers™

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Methodology

MMGY Global conducted a survey of European travellers to learn about their travel behaviours, including travel spend, destination preferences, post-pandemic travel behaviour, sources used during travel planning, motivators for travelling internationally, flight preferences and attitudes toward safety, amongst other topics.

In order to qualify for the survey, respondents had to:

- Be aged 18 or older
- Intend to travel internationally for leisure within the next 12 months (within or outside Europe)

An online survey was conducted from 10 Oct. through 19 Oct. 2022 and received a total of 4,019 responses. Respondents were selected randomly and participated in a 20-minute online survey. The sample has been weighted based on age and gender.

| Country of Residence | # of Respondents |
|----------------------|------------------|
| France | 800 |
| Germany | 800 |
| Italy | 800 |
| Spain | 805 |
| U.K. | 814 |



International Travel Outlook

INTERNATIONAL TRAVEL OUTLOOK

Whilst these travellers are most concerned about the rising cost of travel when planning international holidays, it doesn't appear to be deterring their international travel plans.

When viewing this report, it is important to keep in mind that these results are amongst travellers who have indicated that they plan to travel internationally (inside or outside of Europe) during the next 12 months.

In October of 2022, these travellers reported an intent to take 2.3 international holidays during the next 12 months and spend an average of \$3,975 during that time. This anticipated spend is similar to their pre-pandemic average annual spend.

When planning international travel, these travellers' biggest concerns are related to the costs of travel, the economy and concerns of personal safety due to violence/unrest, whilst COVID-19 ranks at the bottom of this list. Overall the European traveller is not as concerned about COVID-19 when travelling internationally, although some groups are more impacted by it than others, including travellers from Spain, Millennials and those making over \$125K, with many of these travellers indicating they have changed travel behaviours because of it. Despite their concerns, these travellers are still planning to travel internationally. These trips may just look a little different than they would have pre-pandemic, namely in the choice to visit less-crowded destinations.

These travellers are motivated to travel internationally primarily to experience different cultures, as well as to get away, unplug and explore the outdoors. They are looking for destinations with beautiful scenery, natural attractions and historic/cultural sites but are still influenced by the safety of a destination as it relates to violence/unrest and finding a good deal on the holiday.

The majority of these travellers prefer to visit multiple destinations on their international holidays to experience as much as possible. They are most interested in visiting other places in Europe, with the highest interest in Italy and Spain, followed by the United States, the Caribbean and Canada.

INTERNATIONAL TRAVEL OUTLOOK

Key Findings

1. Despite concerns around the cost of travel and the economy, European international travellers are planning to take 2.3 trips during the next 12 months and are planning to spend an average of \$3,975 on travel during that time.
2. French and British travellers plan to take the most international trips during that time, but spending on a per trip basis is highest for British, Spanish and Italian travellers.
3. European travellers are most impacted by the cost of airfare/lodging and concerns about personal safety related to violence/unrest, whilst they are least impacted by concerns about their personal health related to COVID-19. It is important to note that half of these travellers are still concerned about COVID-19 despite it ranking at the bottom of impacting factors.



Travel and Spending Intentions of European International Travellers Over Next 12 Months

2.3

International holidays during the next 12 months

\$3,975

Anticipated spend on international holidays during the next 12 months*, up 1% from reported pre-pandemic average annual spend.

COUNTRY DIFFERENCES

- On a per trip basis, British, Spanish and Italian respondents intend to spend more than French and German respondents.

See page 8 for more detail.

GENERATIONAL DIFFERENCES

- Younger generations plan to take more trips, but spending intentions increase with age, which results in spending per trip being highest for Boomers and lowering as age decreases.

See page 9 for more detail.

INCOME DIFFERENCES

- The number of international trips travellers expect to take in the next 12 months and the amount they plan to spend increases as household income increases.

See page 10 for more detail.

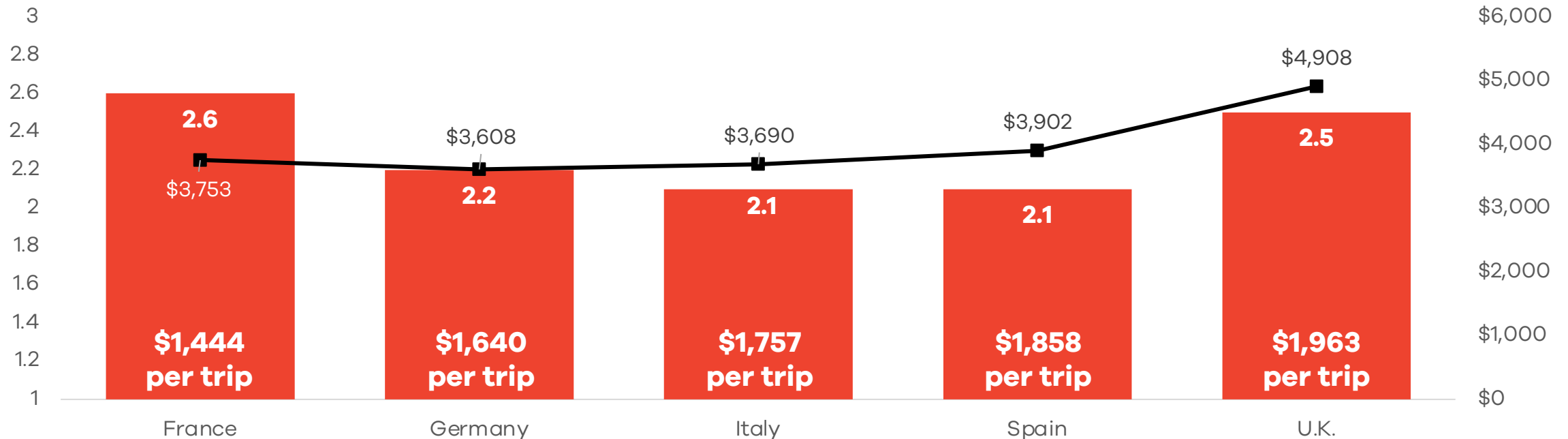
*GBP and ECU have been converted to USD on 24 Oct. 2022.

Source: MMGY Global's 2022 Portrait of European Travellers™

On a per trip basis, British, Spanish and Italian respondents intend to spend more than French and German respondents.

International Leisure Travel and Spending During the Next 12 Months

■ Avg. Number of Holidays Expect to Take During Next 12 Months —■ Avg. Amount Expect to Spend*



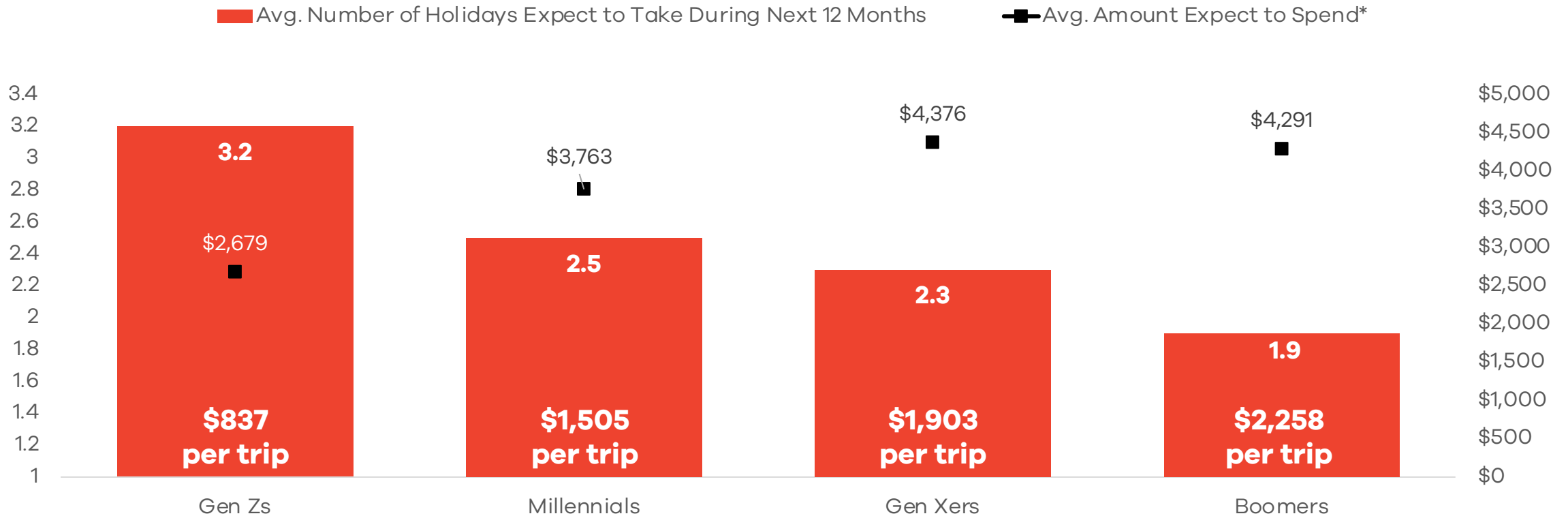
*GBP and ECU have been converted to USD on 24 Oct. 2022.

Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Spending per trip increases with age.

International Leisure Travel and Spending During the Next 12 Months



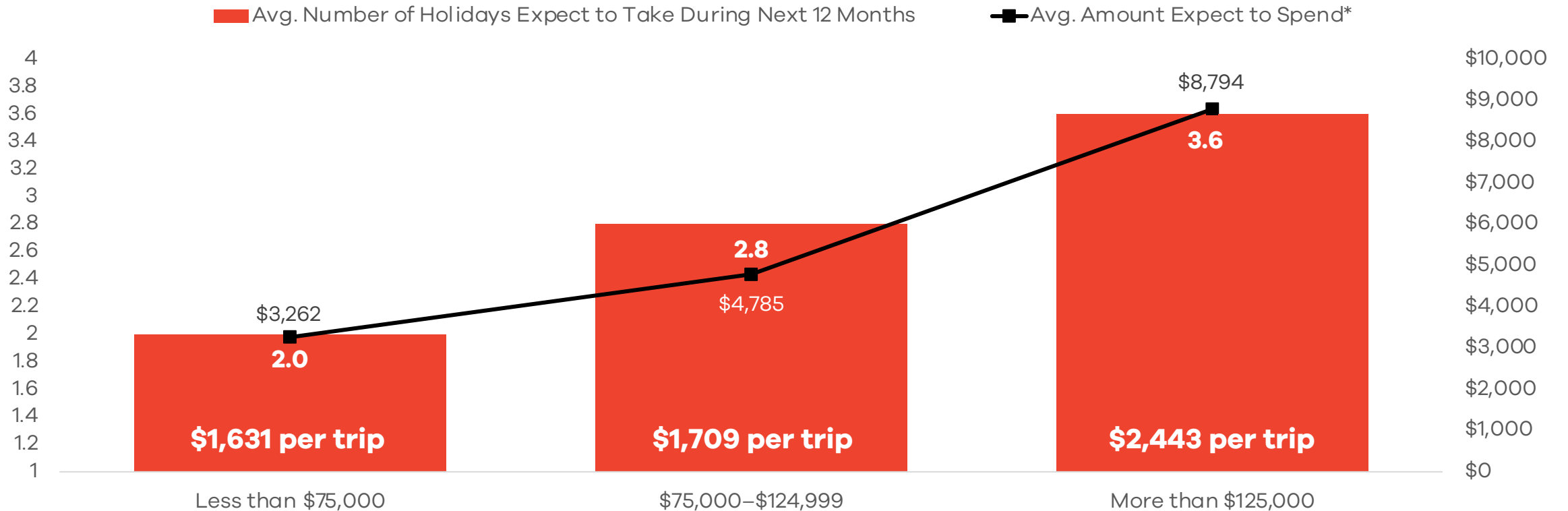
*GBP and ECU have been converted to USD on 24 Oct. 2022.

Base: European travellers (Gen Zs: n=460; Millennials: n=1,106; Gen Xers: n=1,094; Boomers: n=1,276)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Expected international travel spend increases significantly amongst travellers with household incomes of \$125,000 or more.

International Leisure Travel and Spending During the Next 12 Months



*GBP and ECU have been converted to USD on October 24, 2022.

Base: European travellers (Less than \$75K: n=2,852; \$75,000-\$124,999: n=902; \$125K+: n=265)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Concerns about COVID-19 rank at the bottom of factors that impact European travellers' international travel plans.

% Impacting Plans to Travel Internationally
Top-2 Box



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

COUNTRY DIFFERENCES

See page 12 for more detail.

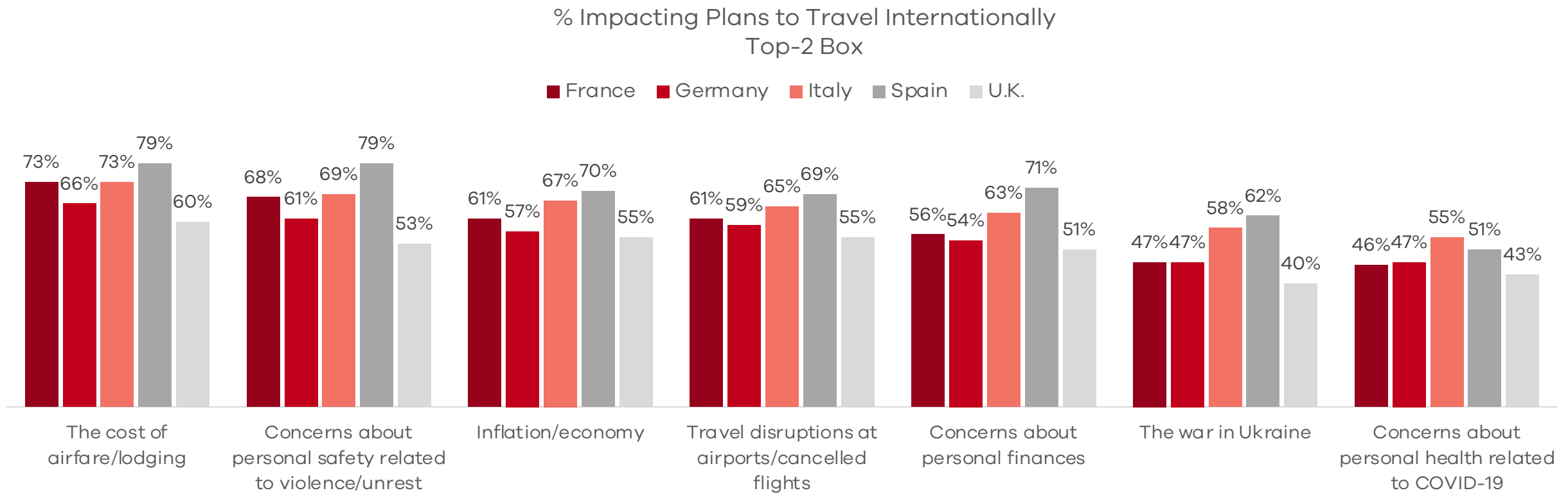
GENERATIONAL DIFFERENCES

- Millennials and Gen Xers are more impacted by the cost of travel, inflation and personal finances than the other generations.

INCOME DIFFERENCES

- The cost of airfare, inflation and personal finances are more impactful on those making less than \$75K than on those with higher household incomes, whilst those making \$125K+ are more impacted by COVID-19.

Italian and Spanish travellers are most impacted by each of these factors when planning travel, whilst British travellers are least impacted.



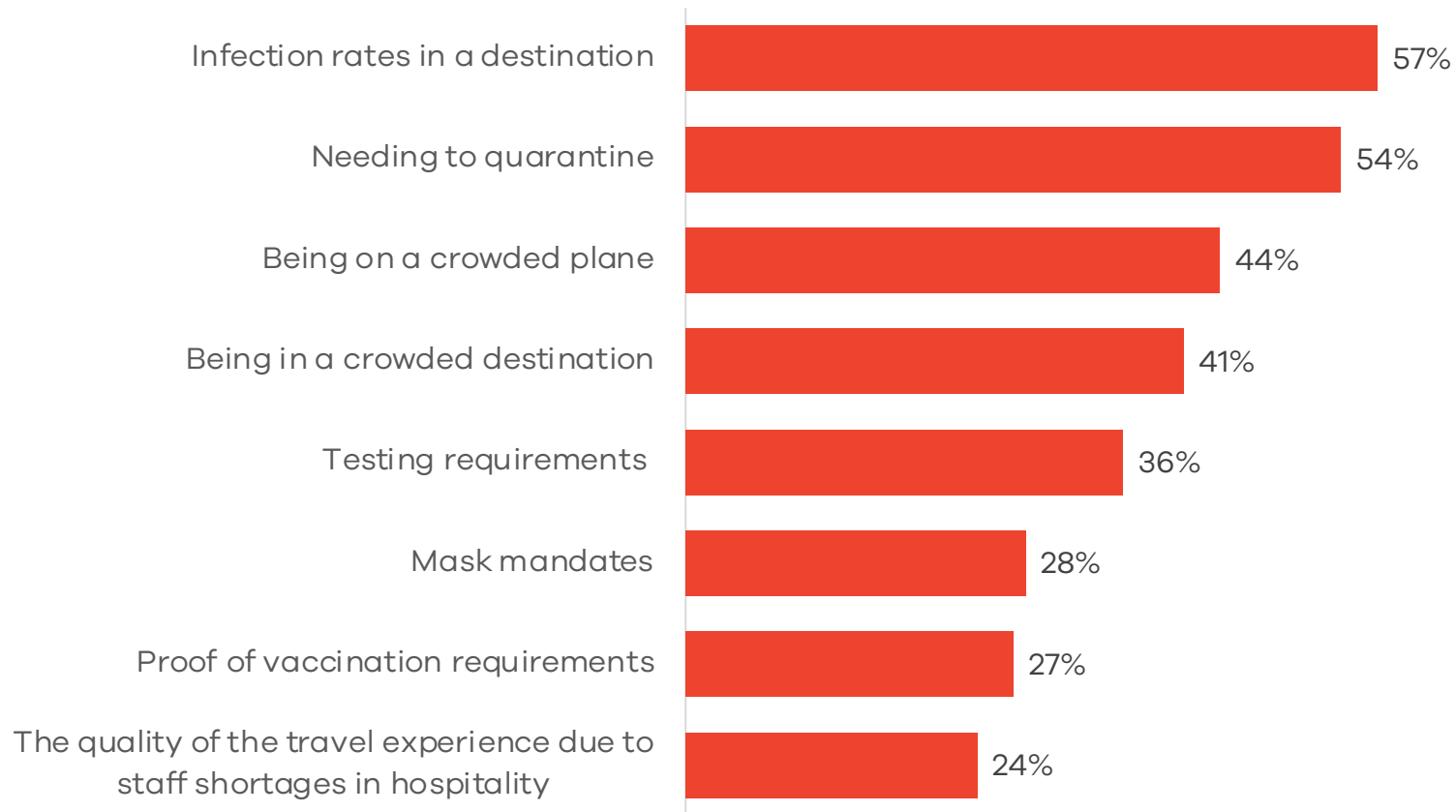
Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Most travellers aren't *too* concerned about COVID-19.

Seventy-two percent of international travellers indicate they are not concerned or are only somewhat concerned about COVID-19 when making travel plans.

Specific Concerns Related to COVID-19*



Base: European travellers with COVID-19 concerns* (n=2,474)
Source: MMGY Global's 2022 *Portrait of European Travellers*™

COUNTRY DIFFERENCES

See page 14 for more detail.

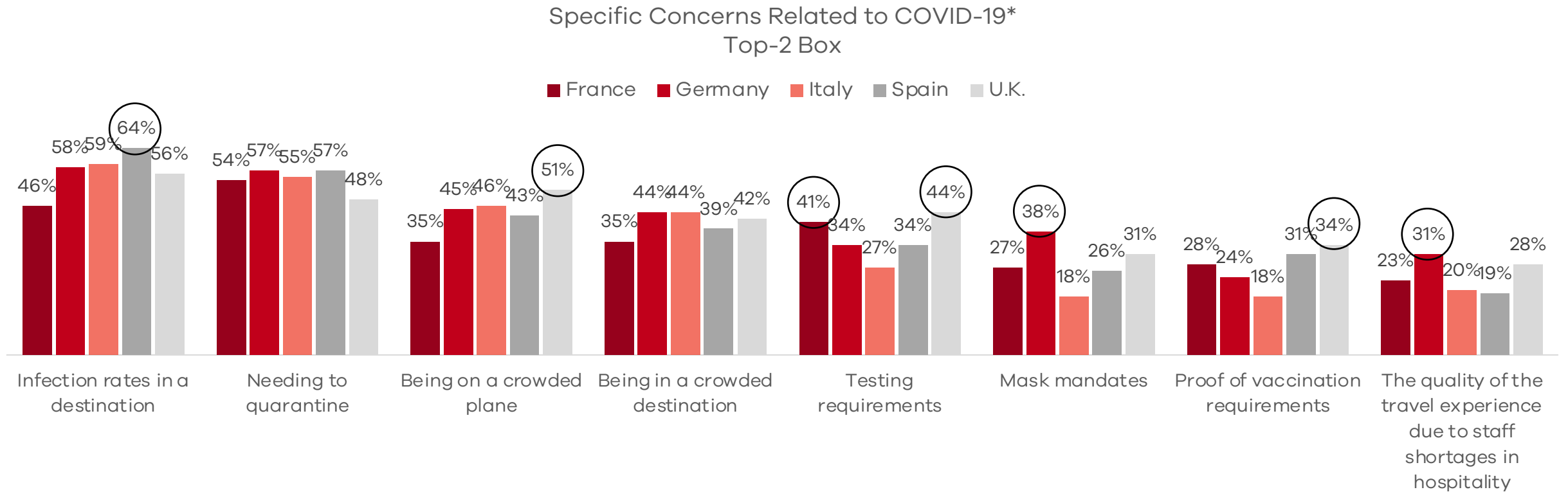
GENERATIONAL DIFFERENCES

- A higher percentage of Boomers, Gen Xers and Millennials express concerns about COVID-19 than Gen Zs, whilst Gen Zs are more concerned about the quality of their travel experience due to staffing shortages.

INCOME DIFFERENCES

- A higher percentage of those making less than \$75K are concerned about infection rates in a destination, quarantine requirements and being on a crowded plane, whilst more of those making \$125K+ are concerned about mask mandates and the quality of their travel experience due to staffing shortages.

COVID-19 concerns vary by country of origin.



Base: European travellers with COVID-19 concerns* (France: n=444; Germany: n=476; Italy: n=507; Spain: n=540; U.K.: n=507)

Source: MMGY Global's 2022 Portrait of European Travellers™



Impact of COVID-19 on Travel Behaviour

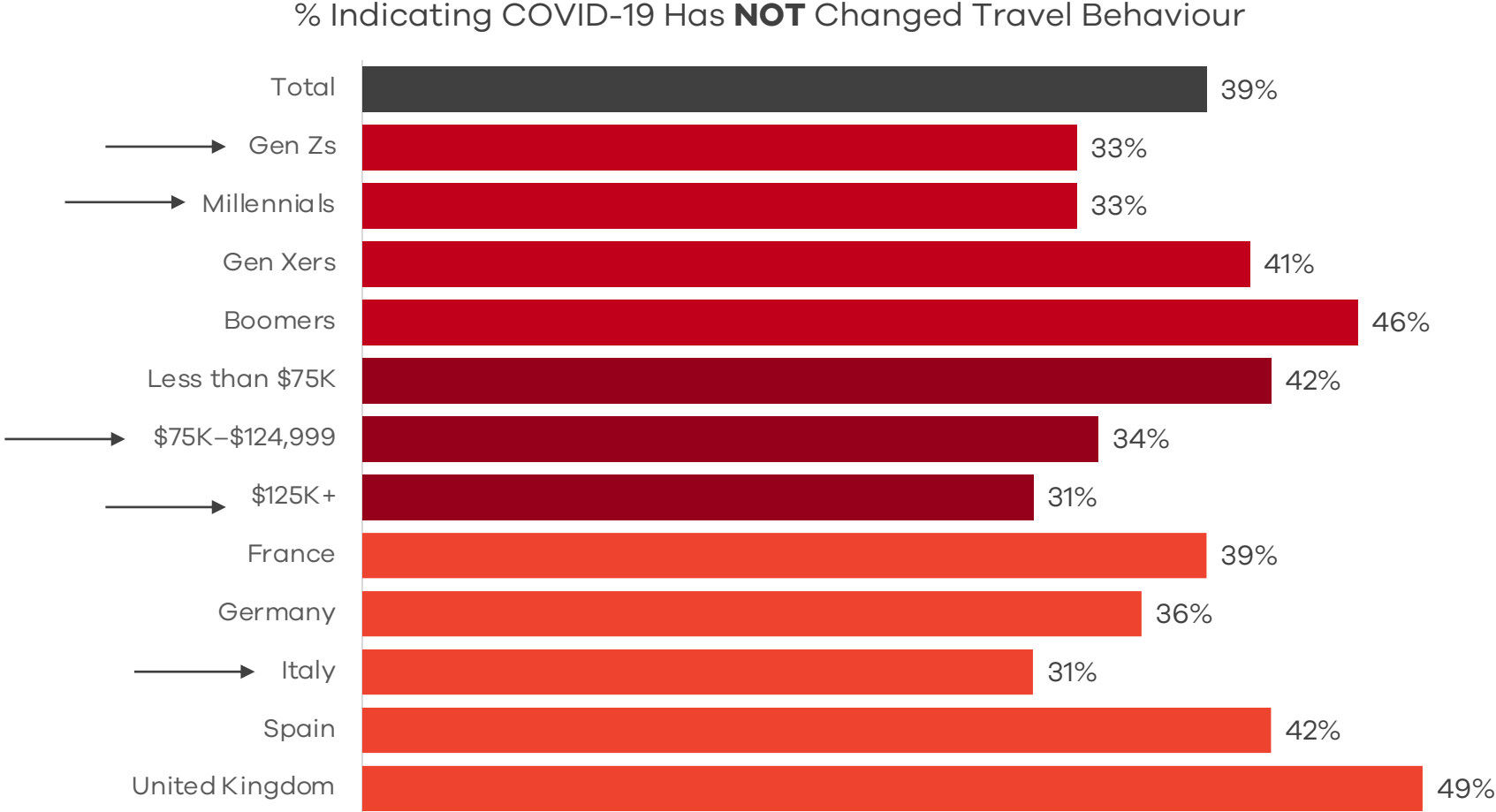
Impact of COVID-19 on Travel Behaviour

Key Findings

1. Six in 10 (61%) European travellers indicate that COVID-19 has changed their travel behaviour, but it has not impacted everyone equally. For example, only 51% of British travellers report that their travel behaviour has changed compared to 69% of Italian travellers.
2. Amongst those who say their travel behaviour has changed, European travellers are most likely to indicate that they are choosing to visit less-crowded destinations, particularly amongst German, Italian and British travellers.
3. Nearly half of European travellers indicate that COVID-19 has not changed their international travel planning window. More so than any other country of origin, 55% of British travellers indicate it has not changed their travel planning window, whilst those from France and Italy are more likely to say their window has changed.



COVID-19 is more likely to have changed the travel behaviour of Millennials, higher income households and travellers from Italy.

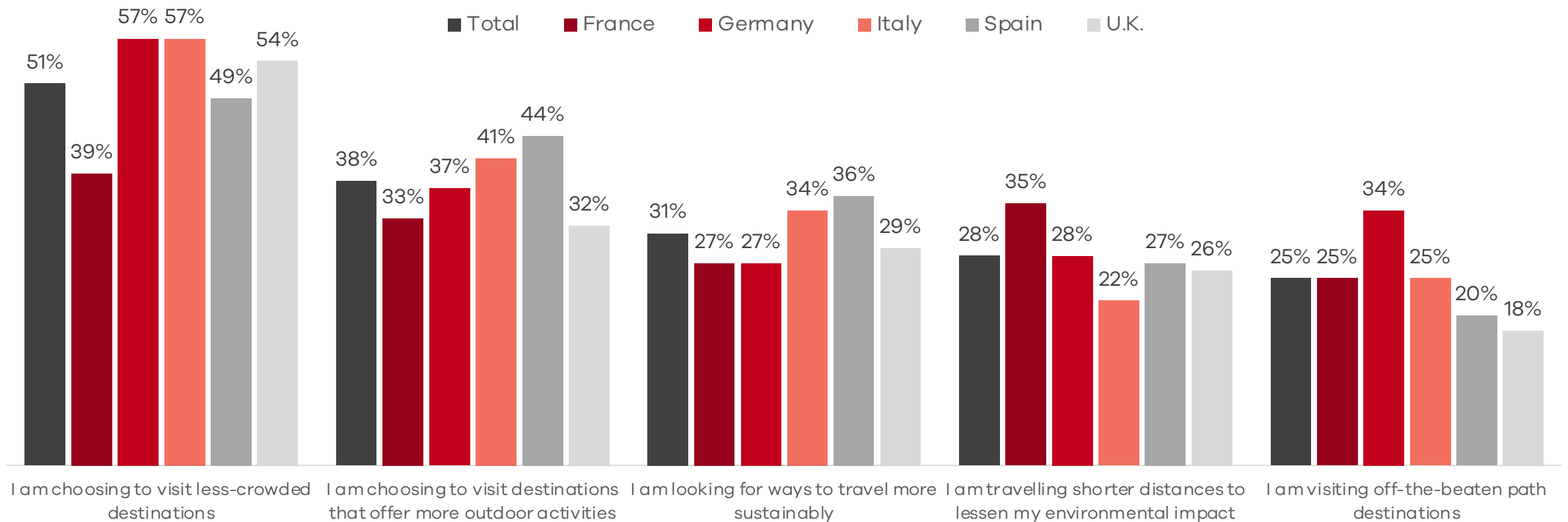


Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

Choosing to visit less-crowded destinations is the number one behavioural change travellers are making as a result of COVID-19.

Impact of COVID-19 on Travel Behaviour
Amongst Travellers Who Indicate They Have Changed Their Travel Behaviour

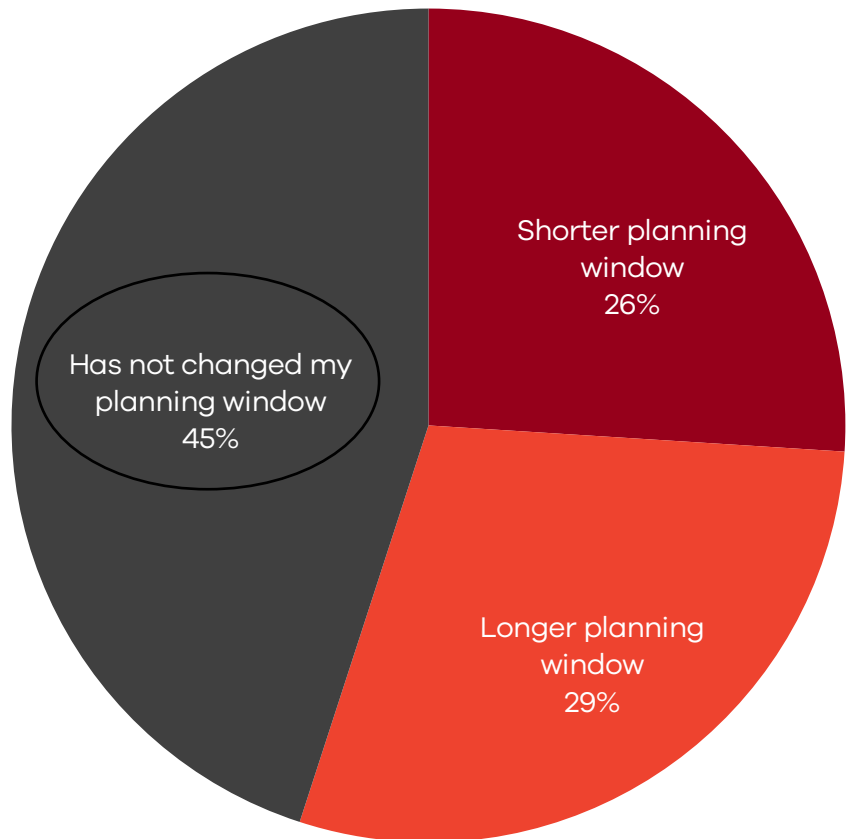


Base: European travellers who have changed their travel behaviour
(Total: n=4,019; France: n=491; Germany: n=514; Italy: n=549; Spain: n=468; U.K.: n=416)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Nearly half of European travellers say that the pandemic has not changed their planning window for international travel.

How has the pandemic changed the lead time of planning an international holiday?



| Planning International Holidays | 2022 |
|---------------------------------|------|
| Less than 3 months | 24% |
| 3–6 months | 50% |
| 6–12 months | 23% |
| More than 12 months | 4% |

COUNTRY DIFFERENCES

- Those from France and Italy are more likely to say that their planning window for international holidays has changed due to the pandemic while those from the U.K. are more likely to say that it hasn't.

GENERATIONAL DIFFERENCES

- Younger generations are more likely to say that their planning window for international holidays has changed due to the pandemic while Boomers and Gen Xers are more likely to say that it hasn't.

Base: European travellers (n=4,019)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

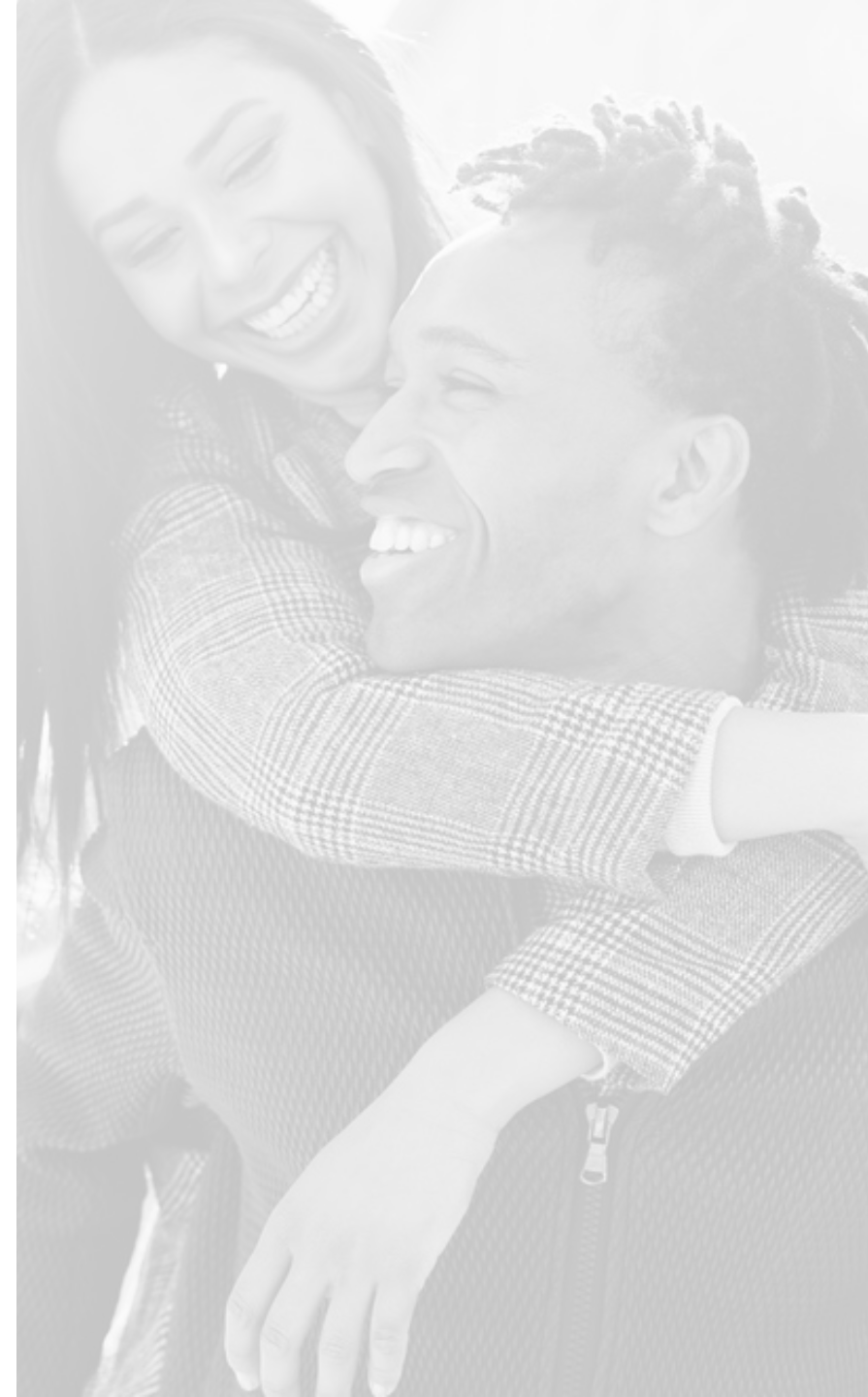


Travel Motivators & Activities

TRAVEL MOTIVATORS & ACTIVITIES

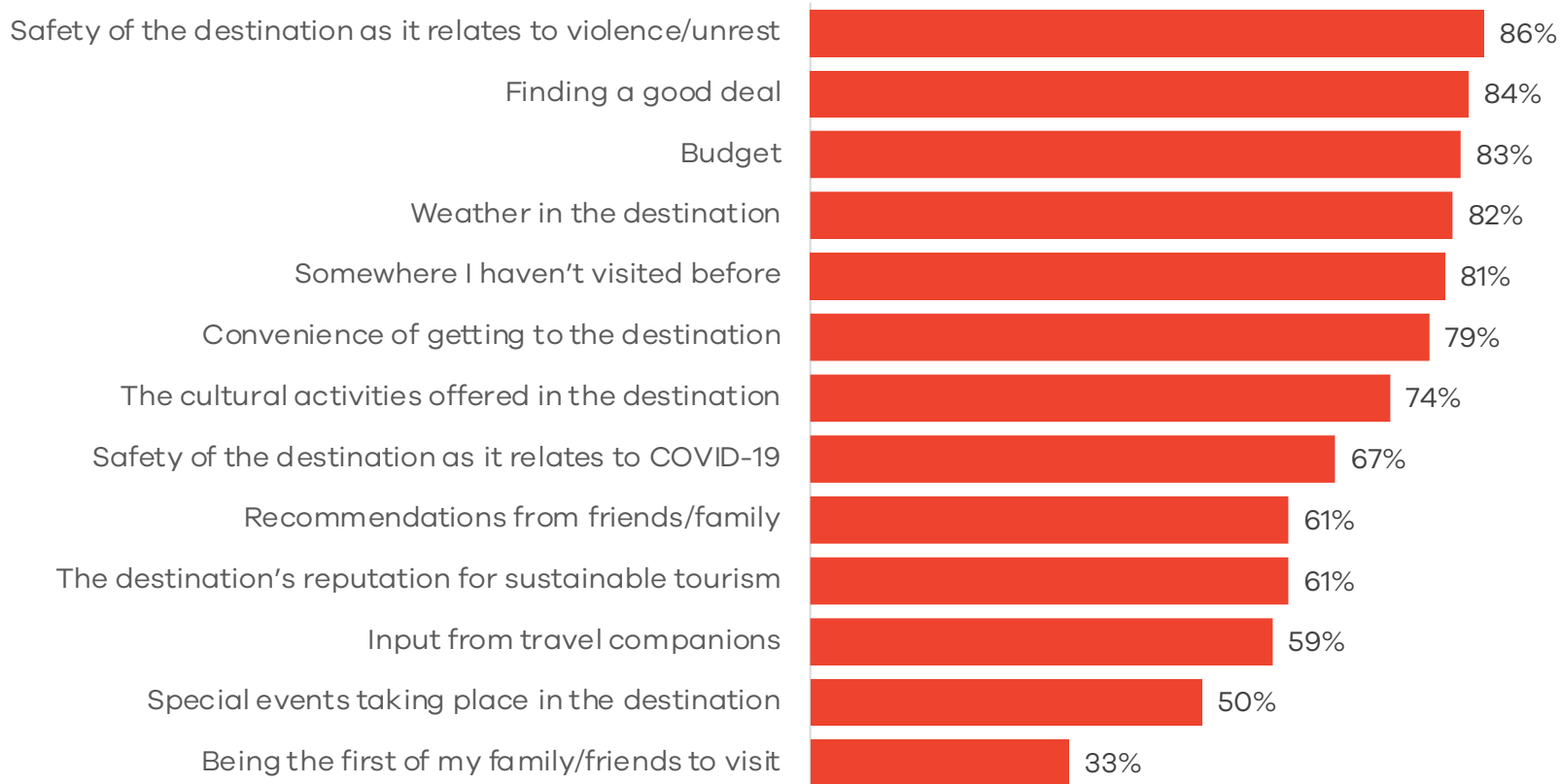
Key Findings

1. When selecting an international destination, European travellers are influenced by the safety of the destination, finding a good deal and their budget.
2. Experiencing different cultures is the primary motivator for travelling internationally across all countries of origin, generations and income levels, followed by the desire to get away and unplug, and to explore nature and the outdoors.



The safety of the destination is the biggest factor when deciding where to travel, followed by finding a good deal and the budget for the holiday.

% Somewhat/Extremely Influential Factors When Prioritising Which International Destination to Visit Next



COUNTRY DIFFERENCES

- The safety of the destination is the biggest factor for German, Italian, Spanish and British travellers, while going somewhere they haven't visited before is the biggest factor for French travellers.

GENERATIONAL DIFFERENCES

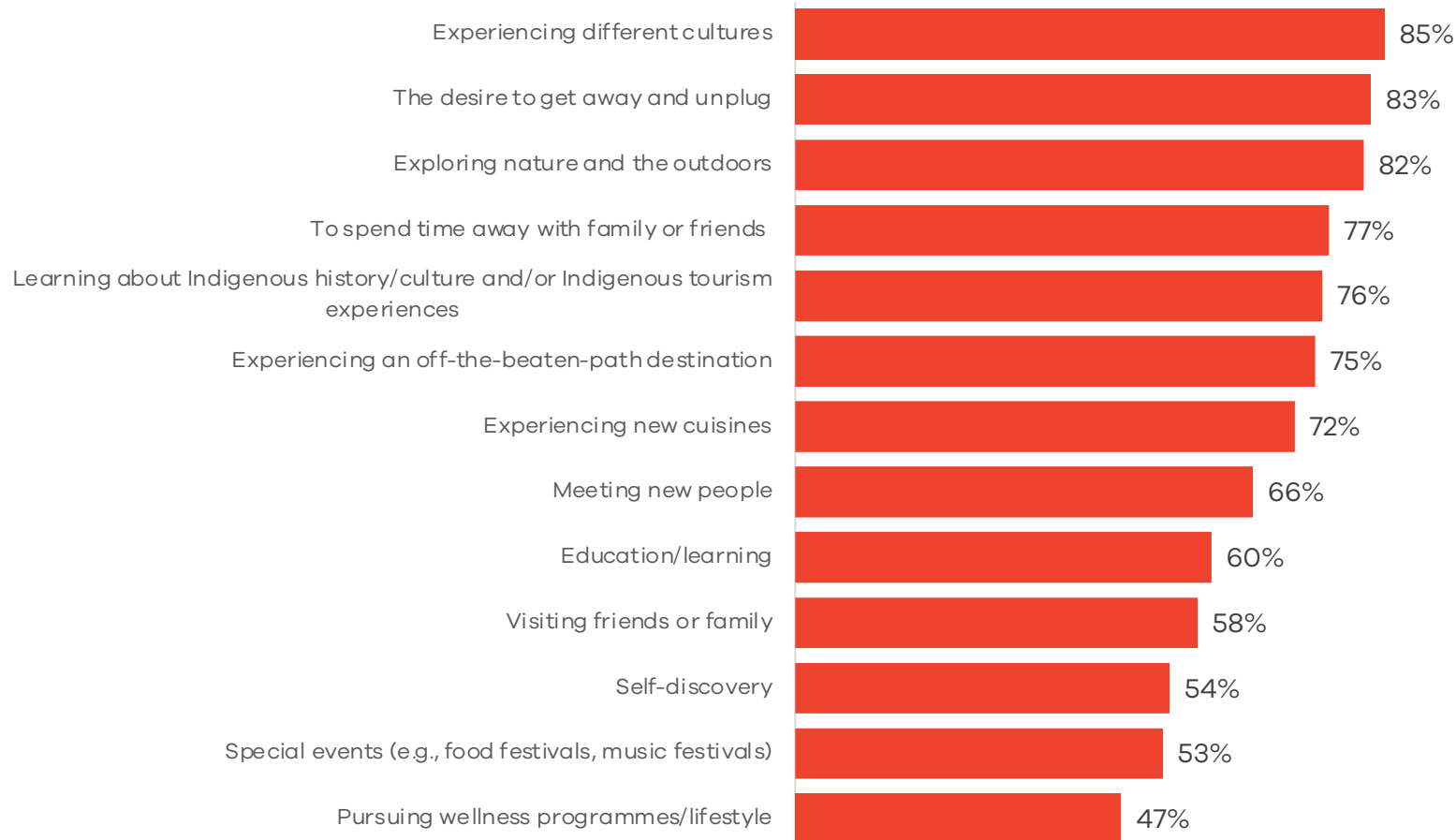
- Millennials, Gen Xers and Boomers are most influenced by the safety of the destination when selecting an international destination, while Gen Zs are most influenced by a destination they haven't visited before.

Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

Experiencing different cultures is the primary motivator to travel internationally, followed by the desire to get away and to explore nature and the outdoors.

% Somewhat/Extremely Motivating



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

COUNTRY DIFFERENCES

- The top motivations to travel internationally differ by country of origin, but all are motivated by the ability to experience different cultures.

See page 24 for more detail.

Top Motivations by Country of Origin

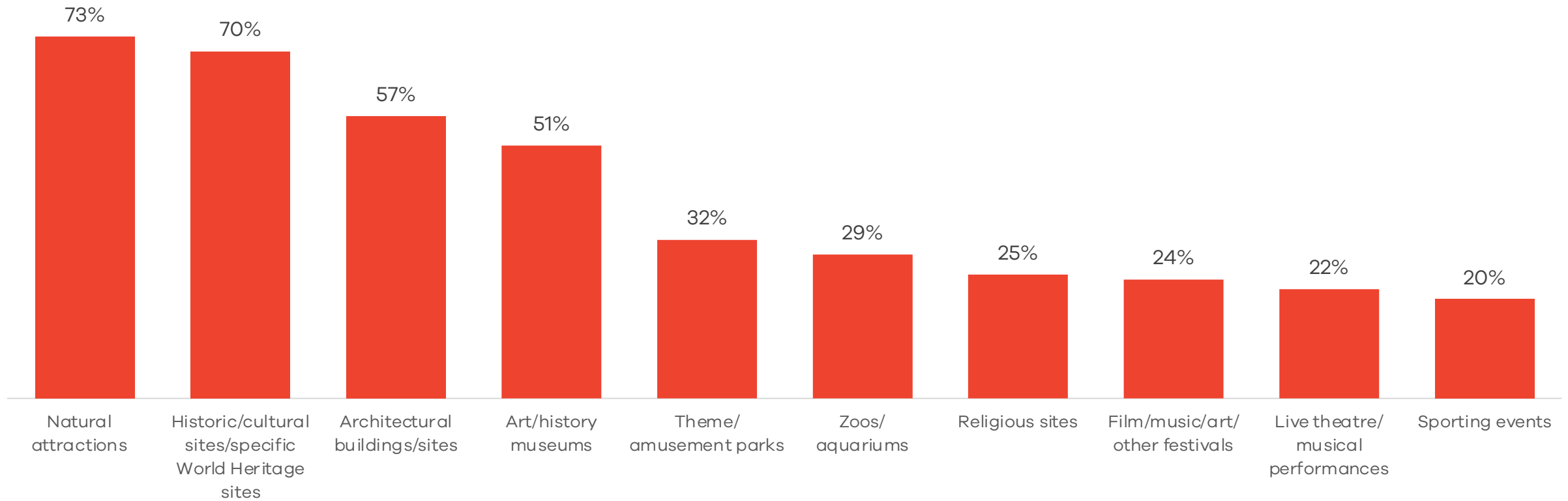
Top three motivations for each country of origin are shaded in black.

| | France | Germany | Italy | Spain | U.K. |
|---|--------|---------|-------|-------|------|
| Experiencing different cultures | 88% | 78% | 91% | 89% | 79% |
| The desire to get away and unplug | 80% | 81% | 87% | 87% | 80% |
| Exploring nature and the outdoors | 83% | 81% | 89% | 83% | 74% |
| To spend time away with family or friends | 78% | 71% | 78% | 78% | 80% |
| Learning about Indigenous history/culture and/or Indigenous tourism experiences | 82% | 63% | 89% | 79% | 65% |
| Experiencing an off-the-beaten path destination | 82% | 67% | 84% | 85% | 58% |
| Experiencing new cuisines | 79% | 50% | 79% | 79% | 74% |
| Meeting new people | 74% | 57% | 73% | 69% | 56% |
| Education/learning | 61% | 41% | 92% | 61% | 46% |
| Visiting friends or family | 62% | 48% | 56% | 65% | 58% |
| Self-discovery | 50% | 41% | 70% | 60% | 51% |
| Special events (e.g., food festivals, music festivals) | 53% | 38% | 58% | 62% | 52% |
| Pursuing wellness programs | 44% | 35% | 55% | 63% | 38% |

Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Attractions/Events of Interest on International Holidays



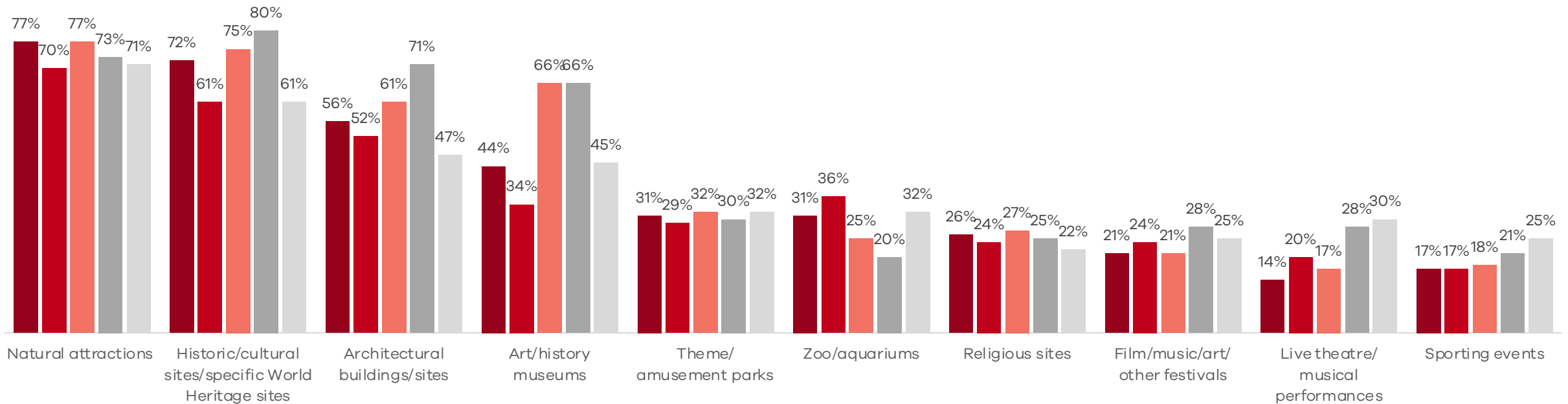
Base: European travellers (n=4,019)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Interest in attractions/events varies by country.

Attractions/Events of Interest on International Holidays

■ France ■ Germany ■ Italy ■ Spain ■ U.K.



Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Top Activities of Interest on International Holidays

| | % Interested |
|---|--------------|
| Enjoying beautiful scenery | 72% |
| Historic sites | 65% |
| Restaurant/food experiences | 59% |
| Museums | 49% |
| Local experiences I can plan/discover for myself | 48% |
| Walking tours | 45% |
| Guided tours with access to local experiences that are otherwise inaccessible | 44% |
| Shopping at local boutiques | 33% |
| Day cruises (dinner cruise, sightseeing cruise, etc.) | 32% |
| Hiking/climbing/biking/other outdoor adventures | 31% |
| Adventure travel (safaris, mountain climbing, trekking holidays, etc.) | 29% |
| Family-friendly activities | 27% |
| Vibrant nightlife | 22% |
| Live theatre or musical performances | 20% |
| Participating in water sports (waterskiing, surfing, scuba diving, kayaking, sailing, etc.) | 18% |
| Exploring family's background/past on a heritage holiday | 16% |
| Shopping at high-end retailers | 14% |
| Skiing/snowboarding | 8% |
| Playing golf | 5% |

COUNTRY DIFFERENCES

See page 28 for details.

Base: European travellers (n=4,019)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Top Activities of Interest by Country of Origin

Top five activities of interest for each country are shaded in black.

| | France | Germany | Italy | Spain | U.K. |
|---|--------|---------|-------|-------|------|
| Enjoying beautiful scenery | 73% | 69% | 74% | 72% | 71% |
| Historic sites | 64% | 62% | 70% | 75% | 54% |
| Restaurant/food experiences | 56% | 57% | 54% | 60% | 67% |
| Museums | 43% | 38% | 59% | 60% | 44% |
| Local experiences I can plan/discover for myself | 39% | 48% | 46% | 54% | 53% |
| Walking tours | 44% | 39% | 48% | 60% | 34% |
| Guided tours with access to local experiences that are otherwise inaccessible | 44% | 40% | 47% | 51% | 38% |
| Shopping at local boutiques | 38% | 30% | 32% | 29% | 33% |
| Day cruises (dinner cruise, sightseeing cruise, etc.) | 27% | 30% | 29% | 34% | 39% |
| Hiking/climbing/biking/other outdoor adventures | 40% | 35% | 20% | 35% | 26% |
| Adventure travel (safaris, mountain climbing, trekking holidays, etc.) | 29% | 26% | 32% | 33% | 26% |
| Family-friendly activities | 31% | 25% | 17% | 33% | 28% |
| Vibrant nightlife | 23% | 17% | 26% | 25% | 19% |
| Live theater or musical performances | 14% | 16% | 16% | 28% | 25% |
| Participating in water sports (waterskiing, surfing, scuba diving, kayaking, sailing, etc.) | 18% | 21% | 15% | 17% | 18% |
| Exploring family's background/past on a heritage holiday | 14% | 20% | 16% | 15% | 17% |
| Shopping at high-end retailers | 12% | 17% | 14% | 10% | 19% |
| Skiing/snowboarding | 9% | 10% | 8% | 7% | 9% |
| Playing golf | 4% | 6% | 4% | 4% | 7% |

Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Travellers are most interested in authentic and local dining experiences.

Culinary Options Interested In When Travelling Internationally



COUNTRY DIFFERENCES

- Spanish travellers are more interested in hard-to-find dishes unique to the destination, brand-new dining experiences and food tours compared to travellers from the remaining countries of origin, whilst French travellers are more interested in authentic foods eaten by locals.

GENERATIONAL DIFFERENCES

- Millennials and Gen Xers are more interested than Boomers in brand-new dining experiences and food tours whilst Boomers are more interested in authentic food eaten by locals and winery tours.

Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

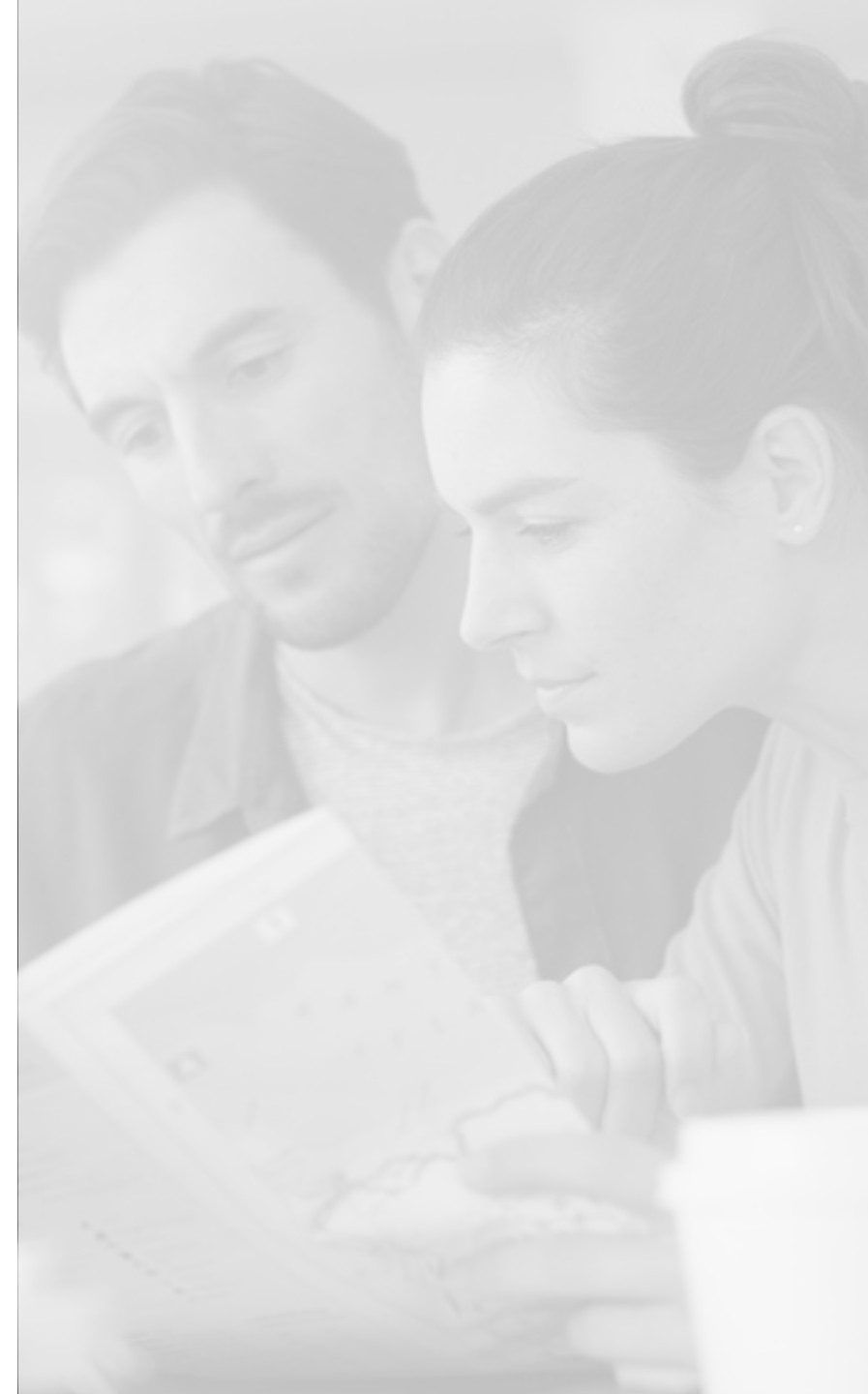
A grayscale photograph of a man and a woman sitting at a desk, looking at a laptop screen. The man is on the left, leaning in, and the woman is on the right, looking at the screen. The background is blurred, suggesting an office or home workspace. The overall tone is professional and collaborative.

Sources of Travel Information

SOURCES OF TRAVEL INFORMATION

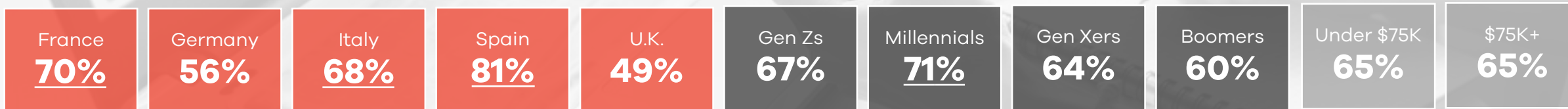
Key Findings

1. When planning international travel, online travel agencies, destination websites and travel review sites are the top sources travellers consider, even more so than friends and family.
2. Online travel agencies and destination websites are the top sources for those in France, Germany and Italy, but those in Spain and the U.K. are turning to friends and family as well as travel review websites.
3. The sources used vary by generation, with older audiences more likely to use the destination websites as well as online and printed visitor guides, whilst video sharing websites and social media are more important to younger audiences.
4. Booking.com is the top website used by European travellers to obtain international travel information, followed by Tripadvisor. Younger generations are more likely to use YouTube, Skyscanner, Google Travel and Kayak, whilst older generations are more likely to use specific travel service providers and destination websites.



65%

indicate that they are relying on more sources of advice than ever before when making travel decisions.



Steps in the Travel Planning Process

| Ranking of Travel Planning Steps (1 First step, 9 Last step) | Mean |
|---|------|
| Select the destination | 2.6 |
| Set holiday budget | 3.3 |
| Pick type of holiday (cruise, beach, golf, etc.) | 3.8 |
| Compare prices/features for possible travel service providers (accommodations, flights, rental cars, etc.) | 3.9 |
| Research online travel reviews/ratings | 4.2 |
| Talk to friends and family about possible holiday plans | 4.5 |
| Book accommodations/transportation | 4.9 |
| Decide on holiday activities (theme parks, restaurants, shopping, etc.) | 5.5 |
| Talk to a traditional travel advisor | 5.8 |

COUNTRY DIFFERENCES

Setting the holiday budget is typically done earlier in the process for travellers in France than those from the remaining countries, with travellers from the U.K. setting the holiday budget later than all other countries.

INCOME DIFFERENCES

Setting the holiday budget is typically done earlier in the process for travellers making less than \$75K.

Online travel agencies, destination websites and travel review sites are the top sources for European travellers.

| Sources Considered When Planning Travel | |
|---|-----|
| Online travel agencies (Expedia, Booking.com, etc.) | 45% |
| The destination's website | 44% |
| Travel review websites | 42% |
| Friends and family | 40% |
| Online visitor guides | 30% |
| Printed travel guidebooks | 28% |
| Traditional travel advisor | 23% |
| Video-sharing websites (YouTube, etc.) | 21% |
| Travel service provider websites (Hilton, Delta Air Lines, etc.) | 20% |
| Television shows | 19% |
| Social media posts from destinations or travel service providers | 16% |
| Non-digital magazine/newspaper articles | 13% |
| Digital newspaper/magazine | 13% |
| Online/social media advertising | 12% |
| Television advertising | 11% |
| Email from the travel service provider | 10% |
| Streaming TV services (Netflix, Amazon Prime Video, etc.) | 10% |
| Social media influencers | 9% |
| Email from the destination | 9% |
| Content from publishers (The Times, Der Spiegel, Le Figaro, etc.) | 8% |
| Non-digital magazine/newspaper advertisements | 8% |
| Direct mail | 7% |
| Podcasts | 6% |
| Radio shows/advertising | 5% |
| Billboards | 5% |
| Streaming audio (Pandora, Spotify, etc.) | 5% |

COUNTRY DIFFERENCES

See page 35 for details.

GENERATIONAL DIFFERENCES

See page 36 for details.

Base: European travellers (n=4,019)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Online travel agencies and destination websites are the top sources for those in France, Germany and Italy, but those in Spain and the U.K. are also turning to friends and family and travel review websites.

Top five sources considered by each generation are shaded in black.

| Sources Considered When Planning Travel | France | Germany | Italy | Spain | U.K. |
|--|--------|---------|-------|-------|------|
| Online travel agencies | 39% | 44% | 52% | 48% | 41% |
| The destination's website | 44% | 36% | 48% | 49% | 44% |
| Travel review websites | 30% | 35% | 50% | 47% | 46% |
| Friends and family | 34% | 40% | 36% | 49% | 42% |
| Online visitor guides | 35% | 15% | 33% | 38% | 29% |
| Printed travel guidebooks | 31% | 32% | 32% | 24% | 22% |
| Traditional travel advisor | 24% | 20% | 22% | 30% | 17% |
| Video-sharing websites | 19% | 21% | 22% | 28% | 15% |
| Travel service provider websites | 18% | 22% | 19% | 22% | 19% |
| Television shows | 14% | 25% | 16% | 21% | 18% |
| Social media posts from destinations or travel service providers | 11% | 18% | 13% | 22% | 16% |
| Non-digital magazine/newspaper articles | 14% | 13% | 15% | 13% | 9% |
| Digital newspaper/magazine | 11% | 12% | 16% | 14% | 9% |
| Online/social media advertising | 8% | 11% | 9% | 17% | 13% |
| Television advertising | 9% | 13% | 10% | 10% | 13% |
| Email from the travel service provider | 9% | 12% | 9% | 12% | 10% |
| Streaming TV services | 7% | 8% | 12% | 12% | 10% |
| Social media influencers | 6% | 8% | 10% | 10% | 11% |
| Email from the destination | 8% | 10% | 8% | 9% | 8% |
| Content from publishers | 16% | 10% | 8% | 9% | 10% |
| Non-digital magazine/newspaper advertisements | 10% | 9% | 8% | 9% | 6% |
| Direct mail | 3% | 7% | 10% | 8% | 7% |
| Podcasts | 5% | 7% | 7% | 8% | 5% |
| Radio shows/advertising | 6% | 6% | 5% | 5% | 5% |
| Billboards | 5% | 5% | 4% | 6% | 4% |
| Streaming audio | 4% | 4% | 6% | 5% | 4% |

Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 Portrait of European Travellers™

Online travel agencies, destination websites, travel review websites, and friends and family are top sources used for all generations.

Top five sources considered by each generation are shaded in black.

| Sources Considered When Planning Travel | Gen Zs | Millennials | Gen Xers | Boomers |
|--|--------|-------------|----------|---------|
| Online travel agencies | 38% | 40% | 47% | 49% |
| The destination's website | 34% | 35% | 47% | 52% |
| Travel review websites | 37% | 40% | 46% | 41% |
| Friends and family | 48% | 39% | 37% | 40% |
| Online visitor guides | 24% | 26% | 31% | 35% |
| Printed travel guidebooks | 14% | 21% | 28% | 38% |
| Traditional travel advisor | 14% | 15% | 22% | 32% |
| Video-sharing websites | 30% | 26% | 20% | 15% |
| Travel service provider websites | 17% | 19% | 23% | 20% |
| Television shows | 15% | 16% | 20% | 21% |
| Social media posts from destinations or travel service providers | 21% | 21% | 16% | 10% |
| Non-digital magazine/newspaper articles | 6% | 11% | 13% | 16% |
| Digital newspaper/magazine | 9% | 11% | 14% | 13% |
| Online/social media advertising | 18% | 18% | 10% | 6% |
| Television advertising | 15% | 13% | 11% | 8% |
| Email from the travel service provider | 7% | 11% | 10% | 11% |
| Streaming TV services | 17% | 15% | 8% | 5% |
| Social media influencers | 20% | 15% | 7% | 1% |
| Email from the destination | 11% | 11% | 8% | 6% |
| Content from publishers | 13% | 10% | 8% | 6% |
| Non-digital magazine/newspaper advertisements | 10% | 8% | 8% | 8% |
| Direct mail | 9% | 8% | 8% | 5% |
| Podcasts | 13% | 9% | 5% | 3% |
| Radio shows/advertising | 9% | 7% | 4% | 4% |
| Billboards | 7% | 8% | 5% | 2% |
| Streaming audio | 10% | 7% | 4% | 2% |

Base: European travellers (Gen Zs: n=460; Millennials: n=1,106; Gen Xers: n=1,094; Boomers: n=1,276)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

GENERATIONAL DIFFERENCES

- Gen Zs are most likely to turn to family and friends whilst the remaining generations are using online travel agencies, destination websites and travel review websites.
- Younger generations are using video sharing websites and social media more than older generations.
- Older audiences are more likely to use the destination's website, online visitor guides and printed visitor guides.

Booking.com is the top website used for international travel information.

Specific Websites Used to Obtain International Travel Information

| | |
|--|-----|
| Booking.com | 57% |
| Tripadvisor | 45% |
| Trivago | 35% |
| Expedia | 32% |
| YouTube | 25% |
| Specific airline brand website (such as Delta Air Lines/British Airways) | 21% |
| Specific destination website (such as Visit London) | 21% |
| Skyscanner | 19% |
| Specific hotel brand website (such as Hilton/Marriott) | 17% |
| Google Travel | 15% |
| Travel blogs | 14% |
| lastminute.com | 14% |
| Kayak | 14% |
| eDreams ODIEGO | 7% |
| None of the above | 6% |

GENERATIONAL DIFFERENCES

- Younger generations are significantly more likely than older generations to use YouTube, Skyscanner, Google Travel and Kayak.
- Boomers are significantly more likely than younger generations to go straight to the travel service provider or destination website when booking travel.

Four in 10 European travellers indicate they use social media for travel planning, and Instagram is used most often for this purpose.

| Social Media Platforms Used When Planning Travel <i>Among All European travellers</i> | |
|---|-----|
| Instagram | 20% |
| YouTube | 18% |
| Facebook/Meta | 14% |
| TikTok | 7% |
| Twitter | 5% |
| Pinterest | 4% |
| Telegram | 4% |
| Snapchat | 3% |
| LinkedIn | 2% |
| Twitch | 2% |
| Tumblr | 1% |
| None of these | 43% |
| Do not have a profile/page on social media | 14% |

COUNTRY DIFFERENCES

- More French, German and Italian travellers are using social media when planning travel compared to those from Spain and the U.K.

GENERATIONAL DIFFERENCES

- Significantly fewer Boomers indicate they use social media for travel planning.
- Whilst Instagram and YouTube are the most used by both Gen Zs and Millennials, significantly more Millennials are using Facebook/Meta whilst significantly more Gen Zs are using TikTok.

INCOME DIFFERENCES

- Significantly more travellers with incomes of \$75K+ than travellers with incomes <\$75K indicate they use social media for travel planning.

Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

Social media is playing a role in travel decision-making.

| | |
|--|-----|
| Follow a destination on social media | 31% |
| Have selected a holiday destination at least partially on information, photos or videos viewed on social media | 49% |
| Social media influencers have a great deal/somewhat of an influence on travel decisions | 35% |
| Content Considered to Be the Most Inspirational | |
| Authentic images of the destination taken by other travellers | 57% |
| Beautiful pictures taken by professional photographers in the destination | 47% |
| Stories from/about fellow travellers | 47% |
| Special offers/promotions from travel service providers in the destination | 43% |
| Insider information/access from the destination | 38% |
| Sustainability initiatives | 23% |
| Contests/sweepstakes | 18% |

COUNTRY DIFFERENCES

- More travellers from Spain and Italy than the other countries follow a destination on social media.

GENERATIONAL DIFFERENCES

- The percentage of travellers who follow a destination on social media decreases with age.

Base: European travellers who have social media (n=3,471)

Source: MMGY Global's 2022 *Portrait of European Travellers*™



International Travel Preferences

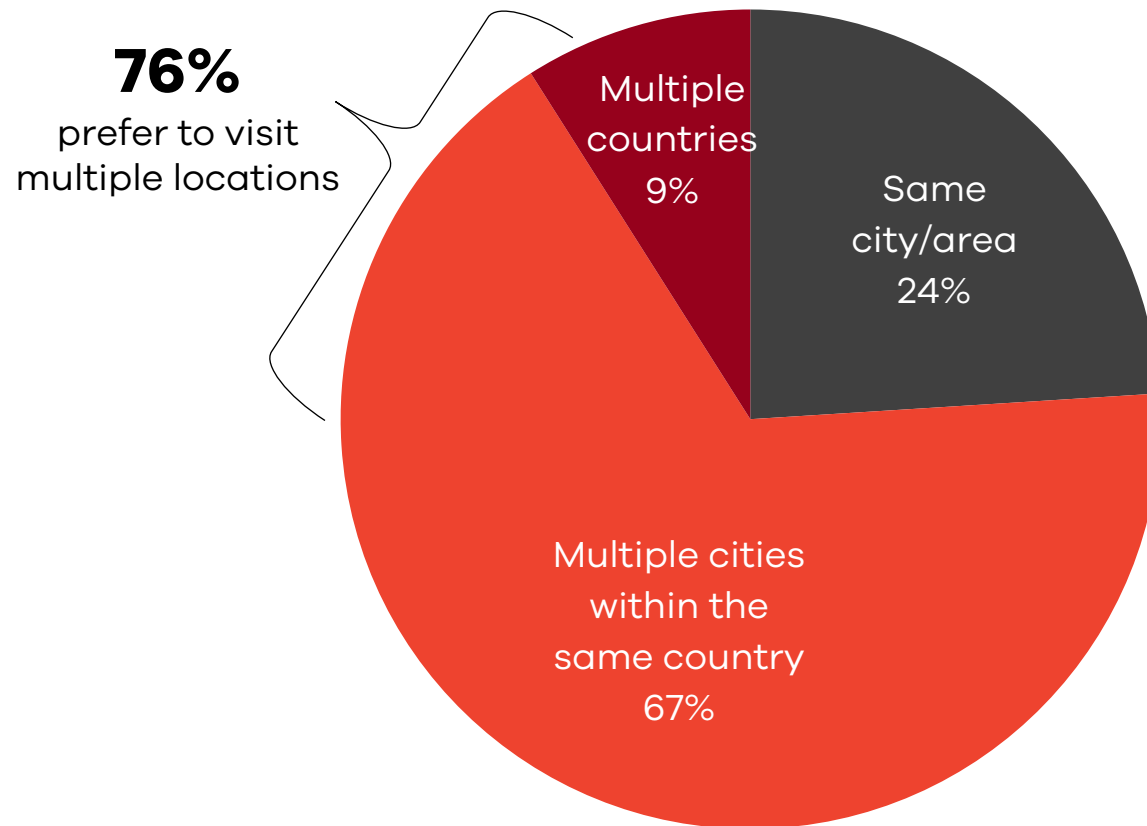
INTERNATIONAL TRAVEL PREFERENCES

Key Findings

1. The vast majority of international travellers prefer to visit multiple destinations on a single holiday as opposed to staying in one destination as they want to experience as much as possible on one trip.
2. Although all European travellers agree on their top choice of accommodations being traditional chain-affiliated hotels, their second choice varies by country of origin with Spanish and British travellers choosing to stay in resorts, French travellers choosing short-term holiday rentals, and Italian travellers choosing bed-and-breakfast accommodations.
3. A traditional, chain-affiliated hotel is by far the preferred accommodation type for Millennials, Gen Xers and Boomers, but Gen Zs are most likely to stay in short-term holiday rentals.
4. Travelling with a significant other is the most popular type of travel party – this is the typical travel party for 68% of European travellers. One-quarter (24%) typically travel internationally with friends, the second most popular travel-party composition.



The vast majority of European travellers prefer to visit multiple destinations on one holiday.

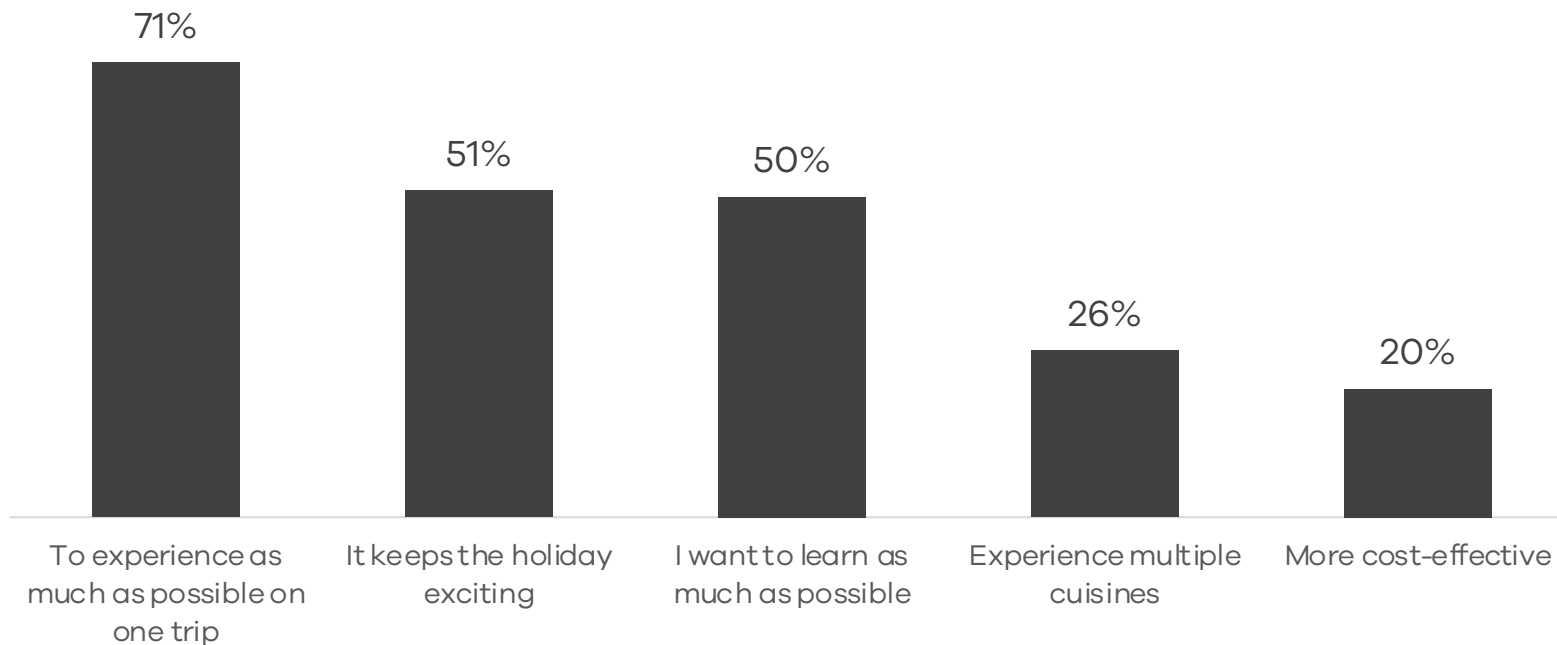


COUNTRY DIFFERENCES

- More travellers from France, Italy and Spain than those from the U.K. and Germany prefer to visit multiple destinations on one holiday.

European travellers are choosing to visit multiple destinations on their international holidays to experience as much as possible on one trip.

Reasons for Preference of Visiting Multiple Destinations



Base: European travellers who prefer to visit multiple destinations (n=3,052)

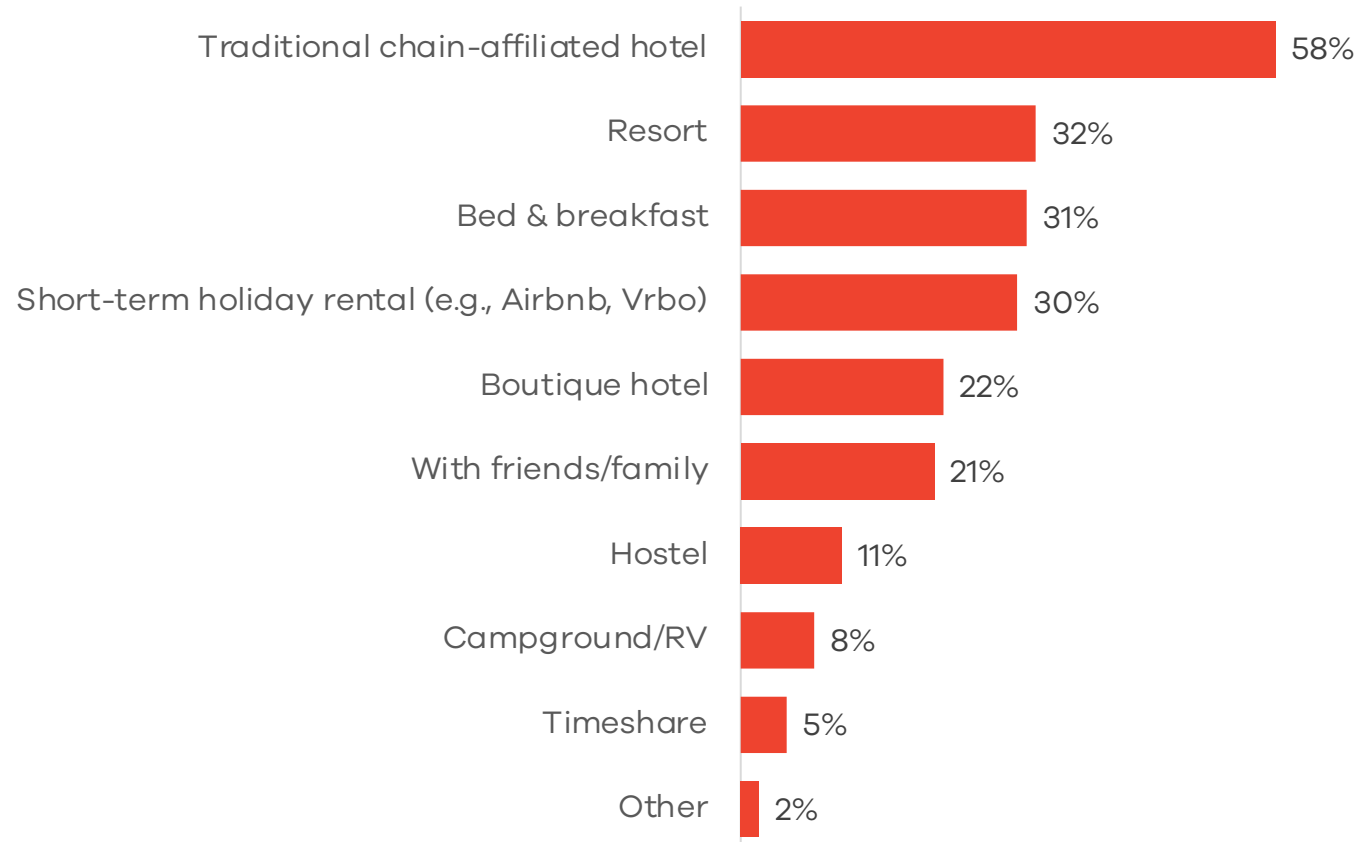
Source: MMGY Global's 2022 *Portrait of European Travellers*TM

GENERATIONAL DIFFERENCES

- Older generations are more likely to choose to visit multiple destinations on one holiday to experience as much as possible on one trip, while younger generations are more likely to do so because it is more cost-effective.

A traditional hotel is the most used accommodation type.

Accommodation Type Likely to Use on International Holidays



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

COUNTRY DIFFERENCES

See page 45 for details.

GENERATIONAL DIFFERENCES

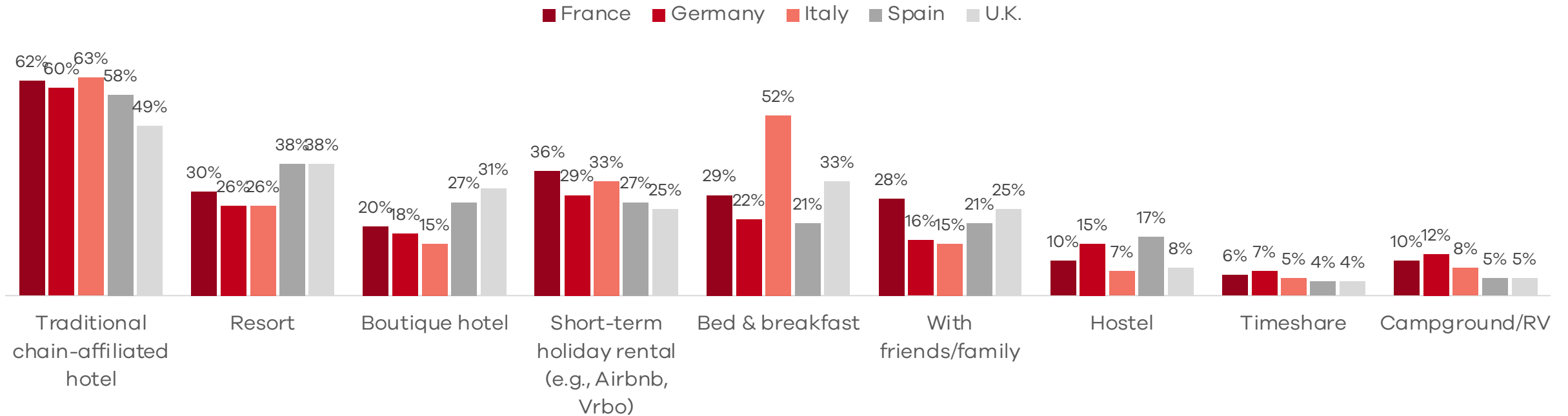
- While traditional chain-affiliated hotels are the top choice of Millennials, Gen Xers and Boomers, Gen Zs are most likely to use a short-term holiday rental on an international holiday.

INCOME DIFFERENCES

- Higher-income travellers (\$75K+) are more likely to stay in boutique hotels than lower income travellers (<\$75K).

Although all European travellers agree on their top choice of accommodations being traditional chain-affiliated hotels, their second choice varies by country of origin.

Accommodation Type Likely to Use on International Holidays

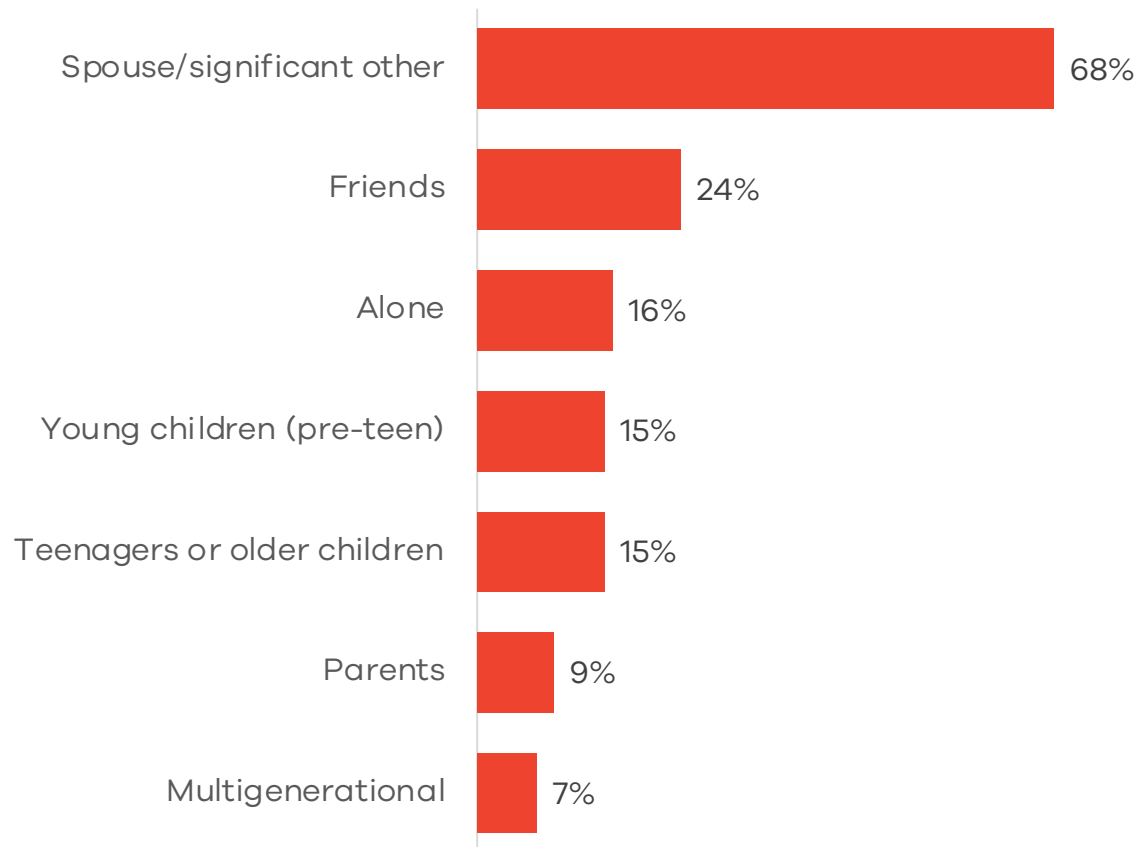


Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Seven in 10 European travellers are travelling internationally with their significant other.

Typical Travel Party Composition When Travelling Internationally



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

GENERATIONAL DIFFERENCES

- Younger generations are more likely than older generations to travel with children, to travel with friends and to travel with parents on an international holiday.

INCOME DIFFERENCES

- Higher-income travellers (\$75K+) are more likely than lower-income travellers (<\$75K) to travel with their spouse/significant other or with children, whilst those with lower incomes are likely to travel with friends or alone.



Sustainability in Travel

SUSTAINABILITY IN TRAVEL

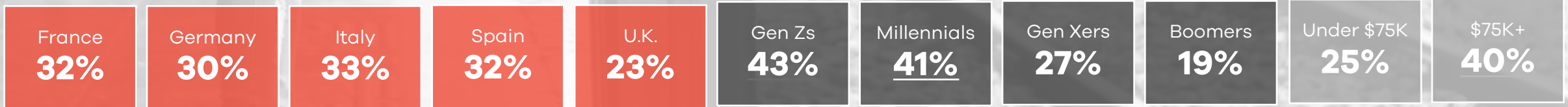
Key Findings

1. The sustainability efforts of a travel service provider or a destination are impacting travel decisions primarily for younger generations, those with higher household incomes and Italian travellers. About 6 in 10 Gen Zs (61%), Millennials (58%), Italian travellers (58%) and those making \$75K+ (55%) indicate that a travel service provider's focus on sustainability impacts their travel decision-making.
2. There is opportunity for travel providers to educate consumers on ways to travel more sustainably. Only 12% of European travellers say they are "very familiar" with how to do this, and 60% say they are interested in learning more, with younger travellers expressing the most interest.
3. Bringing awareness to how eating and buying local impacts the community is a good place to start as most travellers are already doing this to some extent, and it also helps to build resident support.
4. Younger generations are more likely than older generations to support the cause with their wallets. More Gen Zs and Millennials than other generations say they are willing to pay more to patronise travel providers who are focusing on this issue. More Gen Zs and Millennials also agree that they are willing to pay an extra \$100 for a flight to help reduce their carbon footprint.



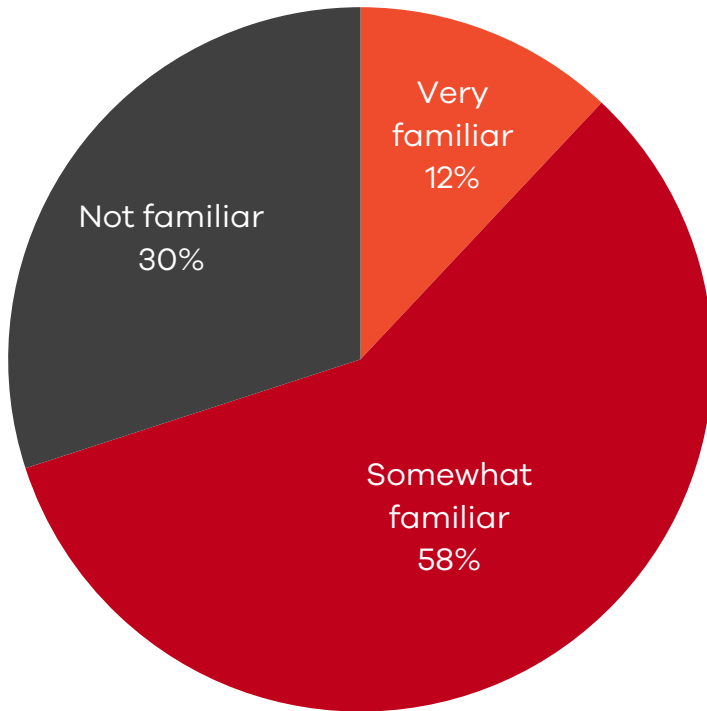
30%

indicate that they have avoided a destination or transportation option because they felt that it was not committed to sustainable practices.



There is an opportunity for educating travellers on sustainable travel practices.

Level of Familiarity With Ways to Travel Sustainably



60%

agree that they are interested in learning about ways in which they can travel more sustainably.

COUNTRY DIFFERENCES

- More travellers from France and the U.K. indicate they are not familiar with sustainable travel practices, while Italian travellers are the most open to learning about ways to travel more sustainably.

GENERATIONAL DIFFERENCES

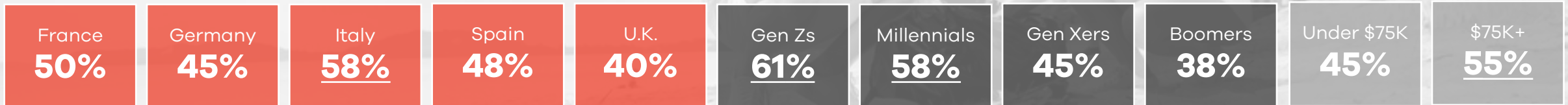
- Younger generations are more likely than older generations to be familiar with ways to travel sustainably, and they are also more open to learning even more about it.

INCOME DIFFERENCES

- Higher-income travellers (\$75K+) are more likely to be familiar with sustainable travel, but the desire for learning more is similar across all income groups.

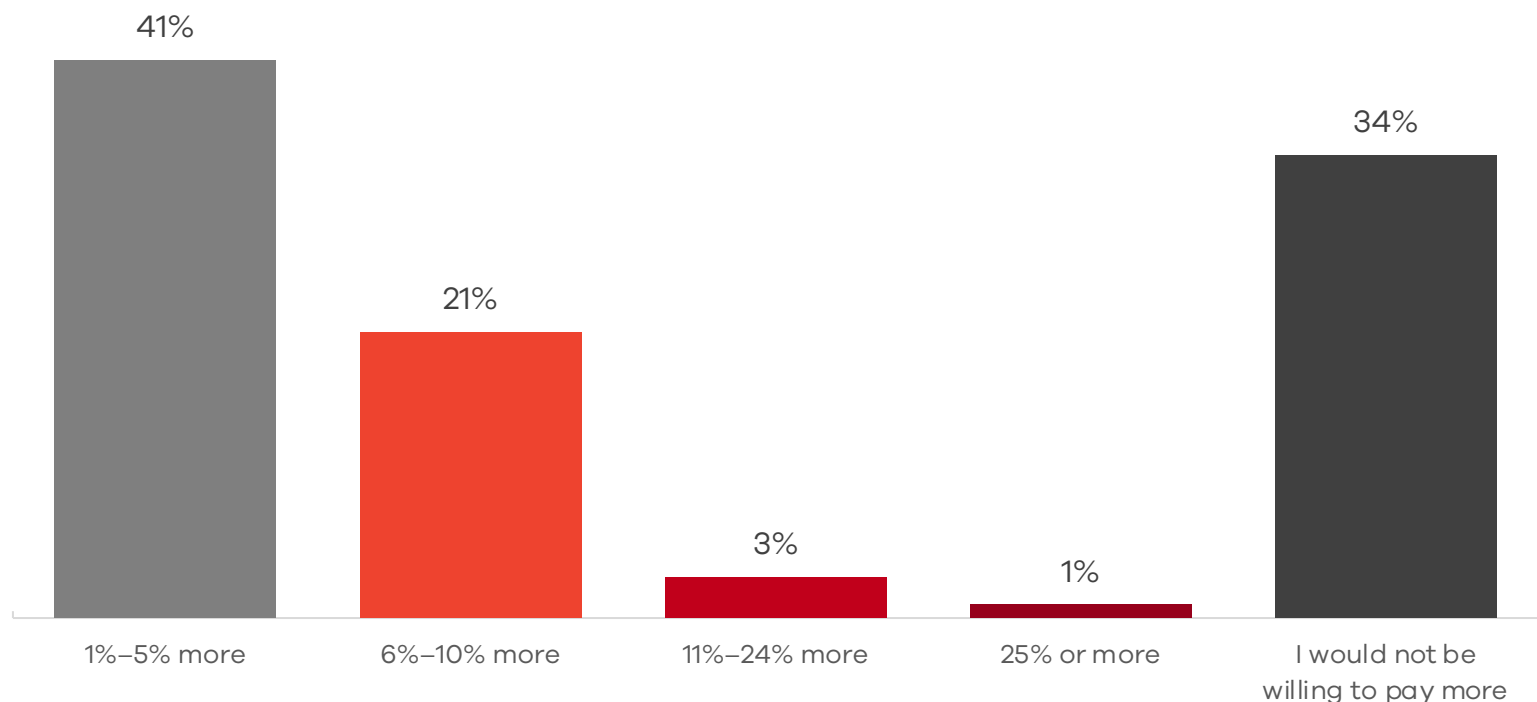
48%

indicate that a travel provider's focus on sustainability and environmental considerations impacts their travel decision-making.



Two-thirds are willing to pay a higher rate to support providers who demonstrate environmental responsibility.

Willingness to Pay a Higher Rate to Patronise Travel Providers Who Demonstrate Environmental Responsibility



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

Amongst travellers who are willing to pay more, the majority (93%) is willing to pay a maximum of 10% more.

COUNTRY DIFFERENCES

- Travellers from Germany and Italy are more willing to pay extra to patronise an environmentally responsible travel service provider compared to travellers from the other countries.

GENERATIONAL DIFFERENCES

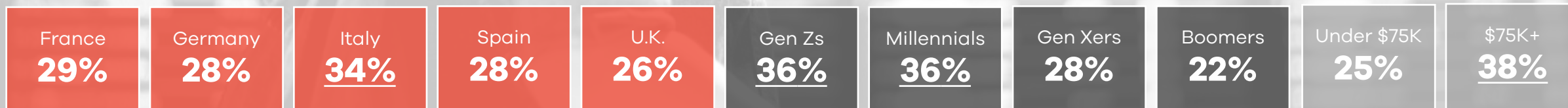
- Younger generations are more willing to pay extra compared to older generations.

INCOME DIFFERENCES

- Those with higher household incomes (\$75K+) are more willing to pay extra than those making less (<\$75K).

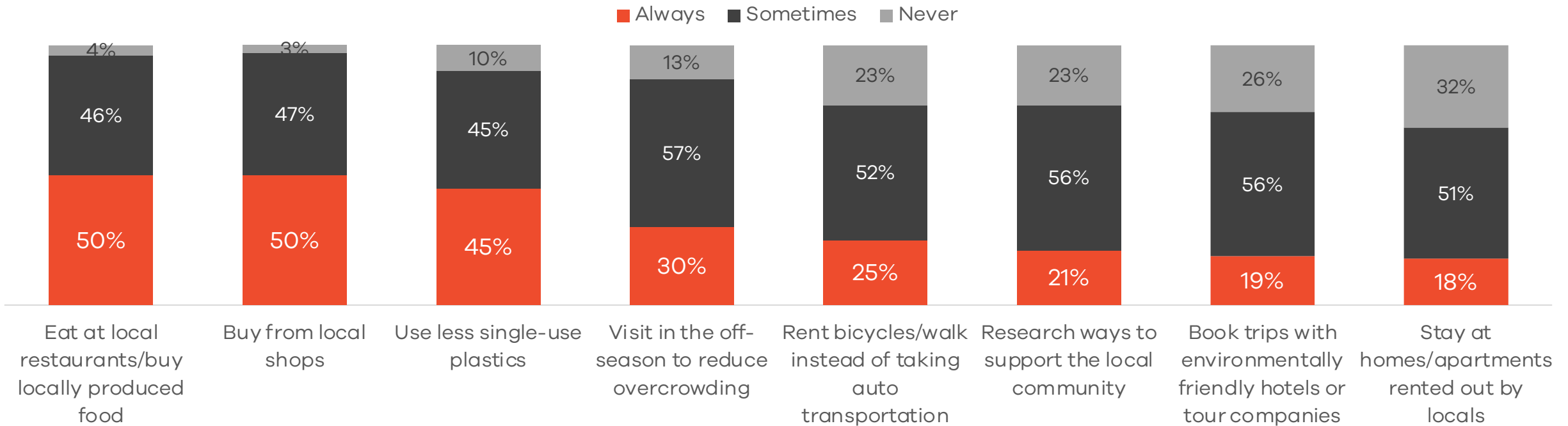
29%

agree that they would be willing to pay an extra £/€100 for a flight to help reduce their carbon footprint.



Sustainable Behaviours Whilst Travelling

How often, if at all, do you practise the following behaviours when travelling?



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

Cruising

CRUISING

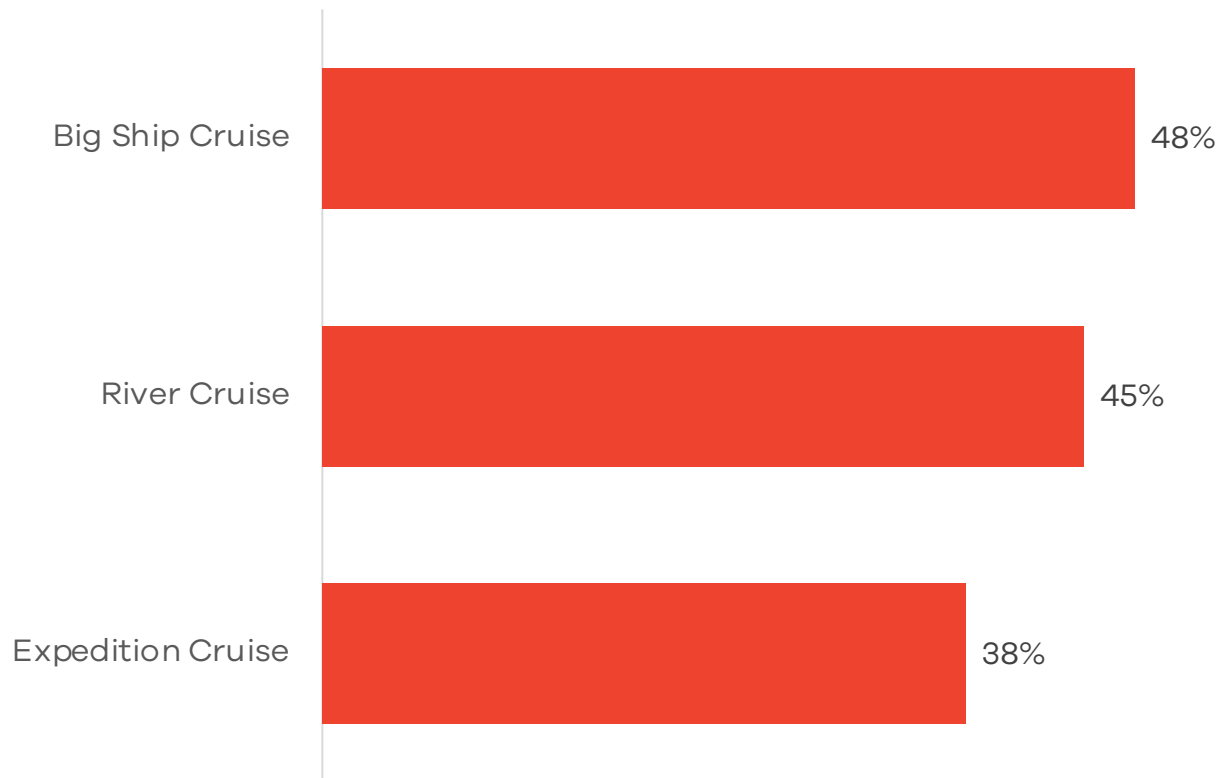
Key Findings

1. A similar percentage of European travellers are interested in taking big ship and river cruises.
2. Millennials and travellers with household incomes of \$250K+ express the most interest in all types of cruises.
3. European and Caribbean cruises are by far the most popular, followed closely by cruises in the Mediterranean.



Nearly half of European travellers are interested in taking both a big ship cruise and a river cruise.

% Somewhat/Extremely Interested During the Next Two Years



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

COUNTRY DIFFERENCES

- Italian and Spanish travellers are most interested in taking a big ship cruise, whilst French travellers are most interested in taking a river cruise.

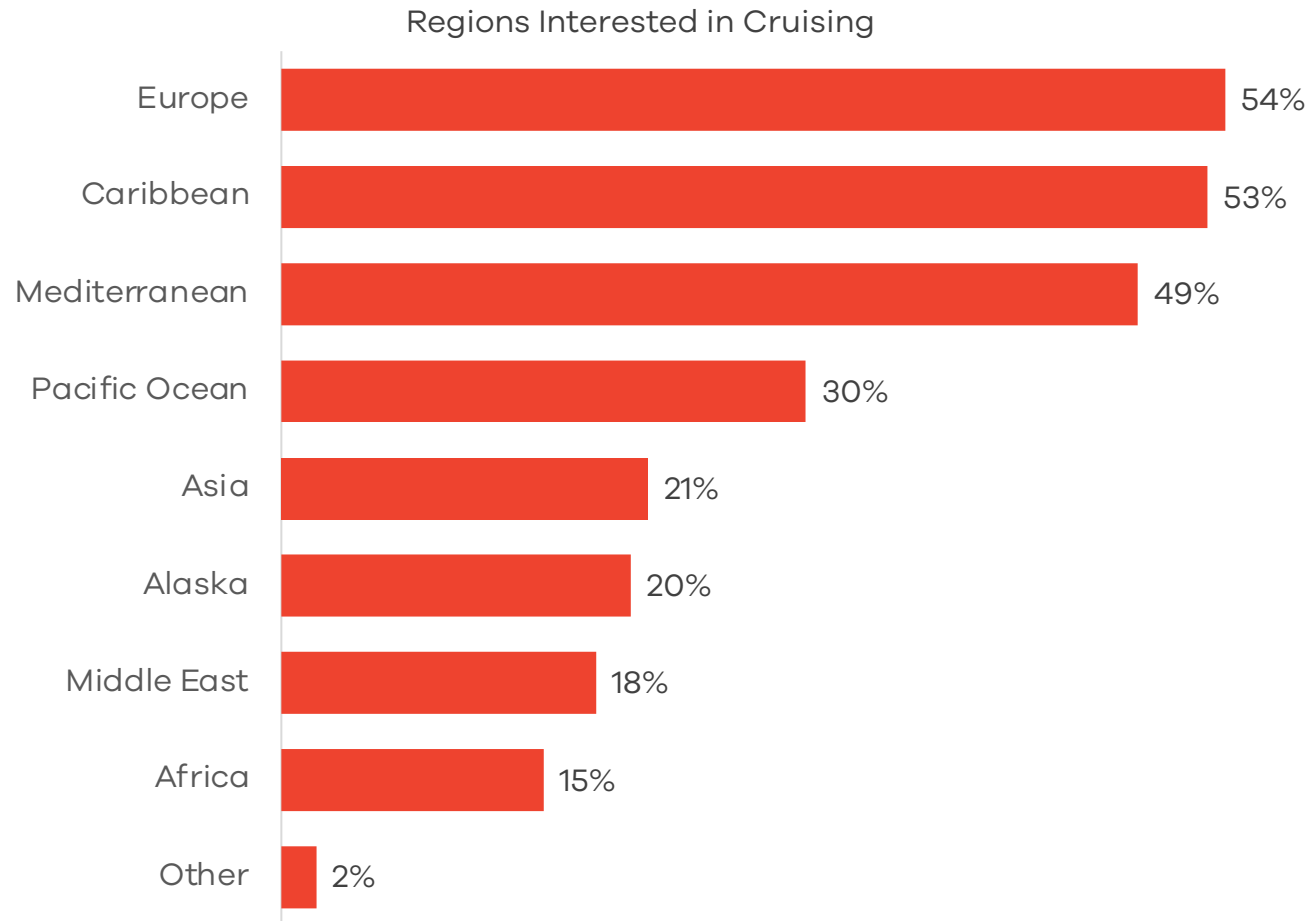
GENERATIONAL DIFFERENCES

- Millennials display the highest interest for each type of cruise.

INCOME DIFFERENCES

- More higher-income travellers (\$75K+) express interest in taking each type of cruise.

Regions in Europe, the Caribbean and the Mediterranean garner the most interest from cruisers.



Base: European travellers interested in taking a cruise (n=2,636)

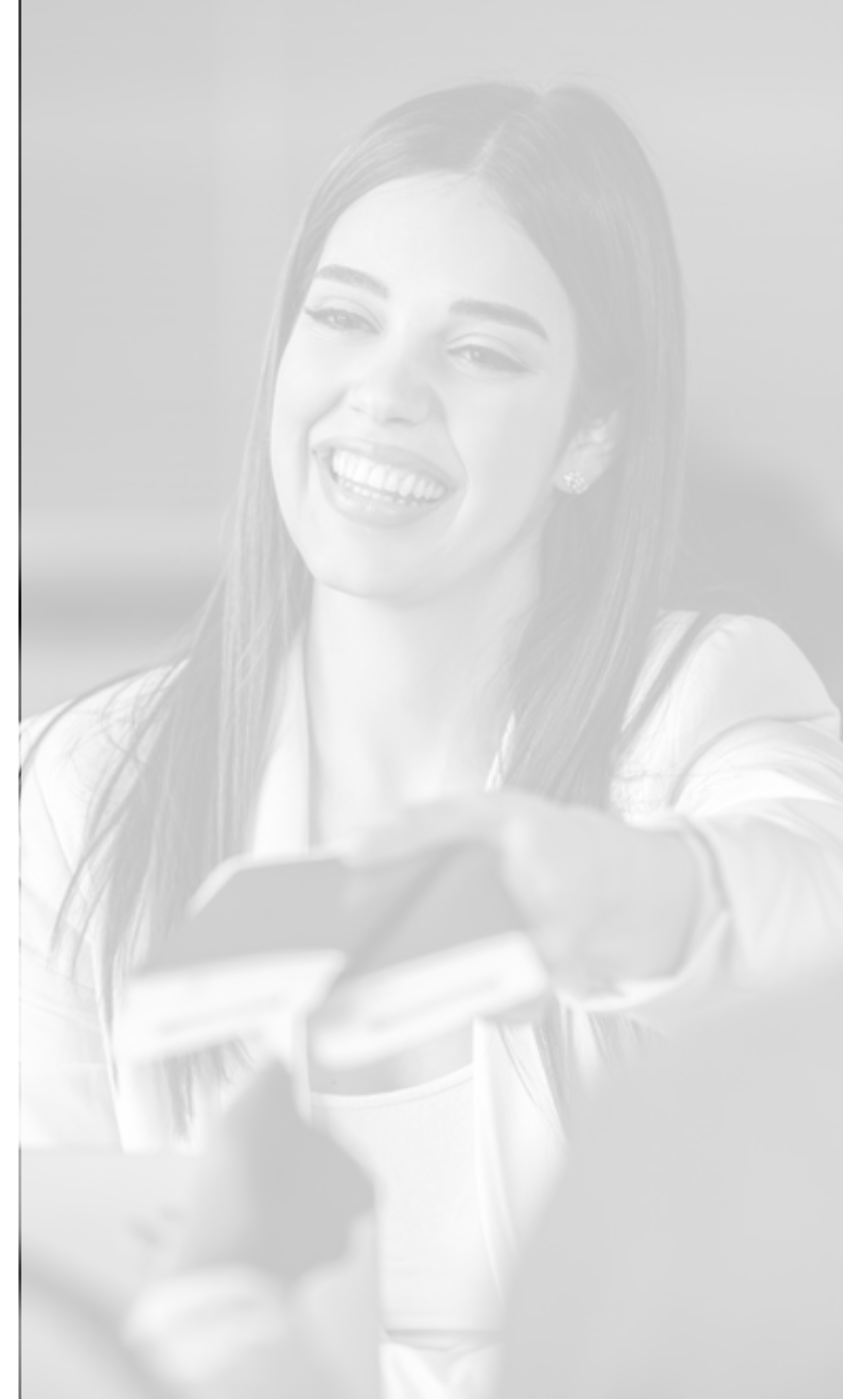
Source: MMGY Global's 2022 *Portrait of European Travellers*™

Travel Advisors

TRAVEL ADVISORS

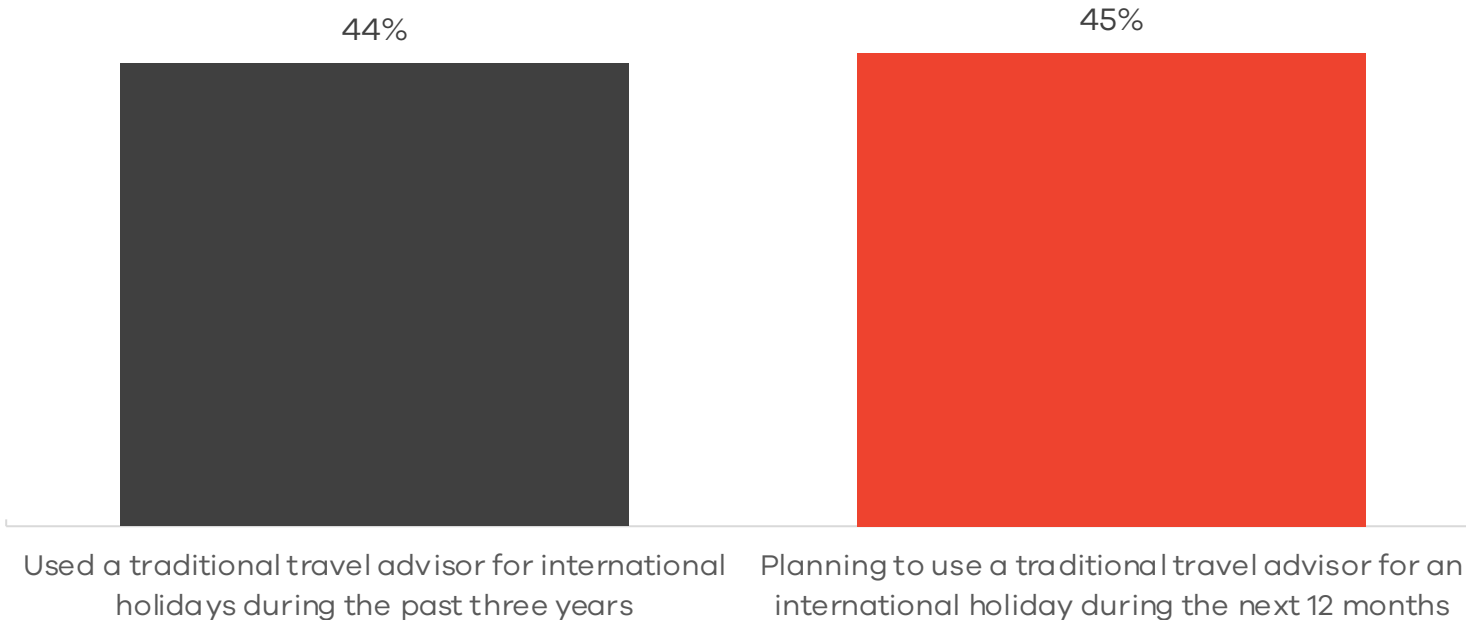
Key Findings

1. Nearly half of European travellers are planning to use a traditional travel advisor for an international holiday during the next 12 months – a similar percentage to those who indicated they have used a traditional travel advisor during the past three years.
2. The likelihood to use a travel advisor during the next 12 months increases with household income.
3. Spanish travellers are most likely to use a travel advisor during the next 12 months. This is followed by French travellers – and both Spanish and French travellers are more likely to use a travel advisor than travellers from the remaining countries.
4. European travellers are most likely to use a travel advisor to book holidays with complex itineraries. This is followed by using a travel advisor to plan multicity holidays, to get access to activities or places they cannot get to on their own, or to confirm bookings.



Nearly half of European travellers are planning to use a traditional travel agent for their international holidays during the next 12 months.

Travel Agent Usage



COUNTRY DIFFERENCES

- Spanish travellers are most likely to use a travel advisor during the next 12 months. This is followed by French travellers – and both Spanish and French travellers are more likely to use a travel advisor than travellers from the remaining countries.

INCOME DIFFERENCES

- Travellers with higher household incomes (\$125K+) are more likely than lower-income households to use a travel advisor during the next 12 months.

Base: European travellers (n=4,019)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Travellers are most likely to use a travel advisor to help with complex itineraries.

| Situations in Which Travellers Would Consider Using a Travel Advisor | |
|--|-----|
| Complex itineraries | 33% |
| Planning multicity holidays | 24% |
| To get access to activities/places I cannot get to on my own | 23% |
| To confirm bookings | 22% |
| For the ability to make changes, cancellations, etc. | 21% |
| Expensive holidays | 21% |
| Planning a multiday tour | 19% |
| Organising a group holiday (e.g., extended family get-together) | 17% |
| Planning special occasion holidays (e.g., anniversaries, honeymoons) | 16% |
| For education on the latest intel on a destination | 16% |
| Perceived language barriers | 13% |
| Special interest trips (e.g., photography, bird-watching, sports) | 12% |
| Planning a day tour | 12% |
| None of the above | 19% |

COUNTRY DIFFERENCES

See page 63 for details.

Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

Each country has a different secondary reason as to why they would use a travel advisor.

The number one situation for each country is shaded in red, while the remaining of the top three are shaded in black.

| Situations in Which Travellers Would Consider Using a Travel Advisor | France | Germany | Italy | Spain | U.K. |
|--|--------|---------|-------|-------|------|
| Complex itineraries | 28% | 30% | 39% | 39% | 27% |
| Planning multicity holidays | 24% | 21% | 21% | 31% | 22% |
| To get access to activities/places I cannot get to on my own | 19% | 23% | 28% | 23% | 21% |
| To confirm bookings | 27% | 21% | 17% | 25% | 21% |
| For the ability to make changes, cancellations, etc. | 17% | 19% | 23% | 27% | 20% |
| Expensive holidays | 16% | 21% | 19% | 22% | 26% |
| Planning a multiday tour | 19% | 17% | 24% | 20% | 15% |
| Organising a group holiday (e.g., extended family get-together) | 16% | 12% | 17% | 24% | 16% |
| Planning special occasion holidays (e.g., anniversaries, honeymoons) | 13% | 12% | 17% | 22% | 15% |
| For education on the latest intel on a destination | 18% | 22% | 9% | 20% | 9% |
| Perceived language barriers | 15% | 10% | 15% | 17% | 9% |
| Special interest trips (e.g., photography, bird-watching, sports) | 11% | 13% | 11% | 14% | 12% |
| Planning a day tour | 15% | 11% | 10% | 12% | 11% |
| None of the above | 19% | 23% | 15% | 13% | 26% |

COUNTRY DIFFERENCES

While complex itineraries is the top reason to use a travel advisor for travellers from each country, their secondary reasons differ:

- French travellers would do so to confirm booking.
- German and Italian travellers would do so to get access to activities or places they cannot get to on their own.
- Spanish travellers would do so to plan a multicity holiday.
- British travellers would do so for expensive holidays.

Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 Portrait of European Travellers™

Organised Group Tours

ORGANISED GROUP TOURS

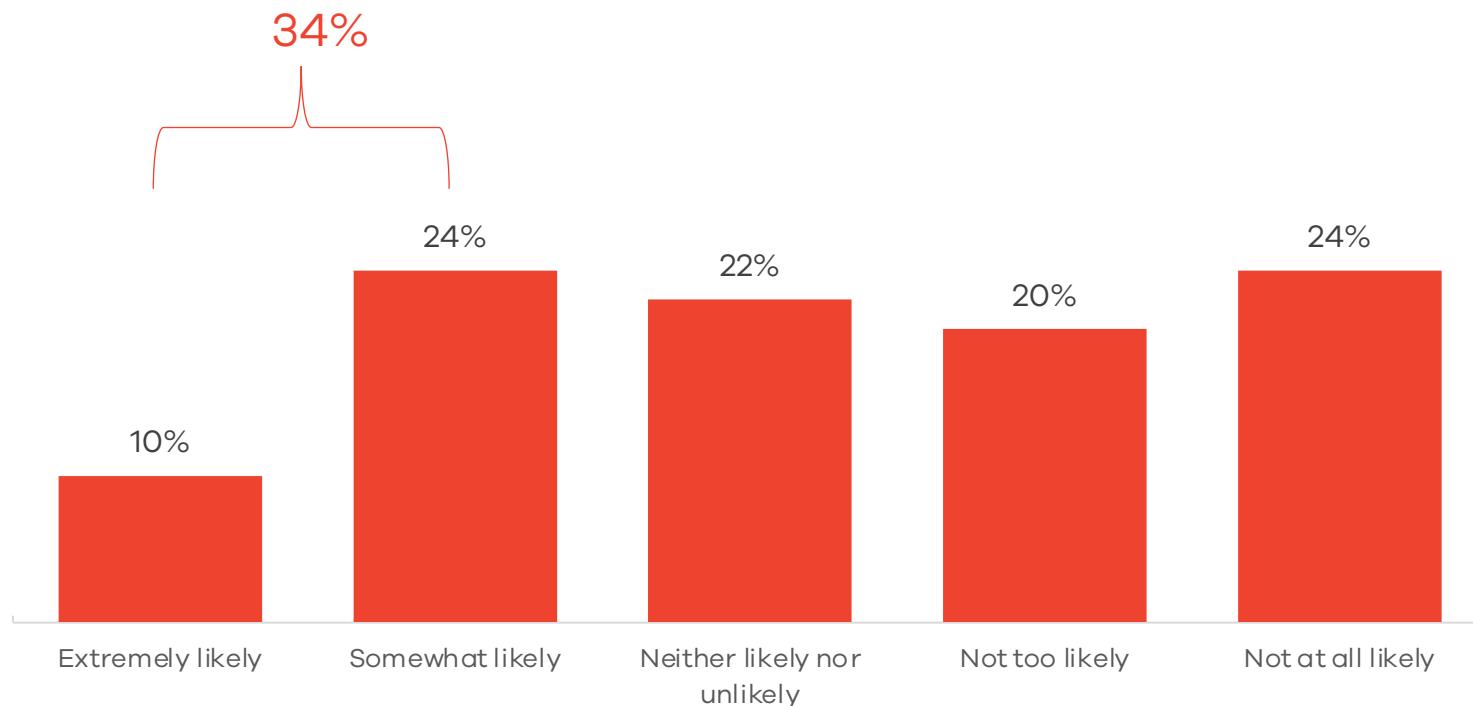
Key Findings

1. One-third of European travellers are likely to take a multiday, organised group tour in the next 12 months. Likelihood is highest amongst Italian and Spanish travellers, Gen Zs, Millennials and those with a household income of \$125K or more.
2. Whilst European travellers are most influenced to take an organised group tour in order to see multiple sites on one trip and to take the planning off their plate, many are also influenced by the destination and feel that group tours provide the security to travel to foreign places they would be wary to visit on their own.
3. When planning an organised group tour, travellers are most likely to choose a destination first and then search for tour companies. Travel review sites and online travel agencies are the top sources used to research tour companies, and travellers prefer to see all-inclusive costs.



One-third of European travellers are likely to take an organised group tour whilst travelling internationally during the next 12 months.

Likelihood to Take a Holiday as Part of a Multiday Organised Group Tour Whilst Travelling Internationally During the Next 12 Months



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

COUNTRY DIFFERENCES

- Italian and Spanish travellers are most likely to indicate they will take a multiday group tour during the next 12 months.

GENERATIONAL DIFFERENCES

- Gen Zs and Millennials are the generations most likely to indicate they will take a multiday group tour during the next 12 months.

INCOME DIFFERENCES

- Likelihood to take a multiday group tour increases with household income.

Four in 10 European travellers consider travelling with a tour company because of their knowledge of the destinations and for a better price for the total holiday experience.

Reasons for Considering Travelling With a Tour Company



Base: European travellers who have taken or are likely to take a group tour (n=1,527)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

COUNTRY DIFFERENCES

- The safety aspect is the top reason travellers from Italy would consider travelling with a tour company, whilst those from Germany, Spain and the U.K. would do so for the tour operator's knowledge of the destination. Those from France are doing so for better prices for the total experience.

GENERATIONAL DIFFERENCES

- Millennials and Boomers consider travelling with a tour company for better prices for the total holiday, whilst Gen Zs believe they'll provide an extra level of service if things go wrong, and Gen Xers would consider for their knowledge of the destinations.

INCOME DIFFERENCES

- Those making <\$125K consider travelling with a tour company for their knowledge of destinations, whilst those making \$125K+ believe they would see more with the tour company than they would on their own.

The decision to take a group tour is influenced by getting to see multiple sites on a single holiday, planning details being taken care of, the destination and added security.

% Agree (Top-2 Box)



Base: European travellers who have taken or are likely to take a group tour (n=1,527)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

European travellers are using travel review sites and online travel agencies to research tour companies.

| Sources Considered When Researching Tour Companies | |
|--|-----|
| Travel review sites (e.g., Tripadvisor) | 44% |
| Online travel agencies (e.g., Expedia) | 43% |
| Travel advisors | 41% |
| The company's own website | 37% |
| Friends/family | 32% |
| Destination websites (e.g., Visit London) | 29% |
| Other | 1% |

COUNTRY DIFFERENCES

- Travellers from Italy, Spain and the U.K. are turning to travel review sites, whilst those from France and Germany are most likely to use online travel agencies.

GENERATIONAL DIFFERENCES

- Gen Xers and Boomers are more likely than younger generations to use travel advisors to research tour companies.

Base: European travellers who have taken or are likely to take a group tour (n=1,527)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

These factors are about equally influential when choosing a tour company.

| Influential When Choosing a Tour Company <i>Amongst those likely to take a group tour</i> | |
|---|-----|
| Reputation of the company | 86% |
| Departure dates that suit me | 86% |
| Value for the price | 85% |
| Convenient communication with the company | 84% |
| Range of itineraries | 84% |

GENERATIONAL DIFFERENCES

- Value for the price is the most influential factor for Boomers, followed by a range of itineraries. Younger generations are more focused on reputation of the tour company and suitable departure dates.

INCOME DIFFERENCES

- Value for the price is the most influential factor for travellers making less than \$75K, whilst those making more than \$75K are more focused on the reputation of the tour company and suitable departure dates.

Base: European travellers who have taken or are likely to take a group tour (n=1,527)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Organised Group Tour Preferences

| Planning Group Tours | |
|---|-----|
| Do First | |
| Choose a destination and see what companies go there | 72% |
| Choose a company and see what destinations they offer | 28% |
| Pricing Preferences | |
| Prefer to see all-inclusive costs | 65% |
| Prefer to see separate land and air costs | 35% |
| Maximum Number of Fellow Passengers Would Want on an Organised Group Tour | |
| Fewer than 20 | 52% |
| 20–30 | 28% |
| 31–40 | 11% |
| 41 or more | 2% |
| It doesn't matter | 7% |

Base: European travellers who have taken or are likely to take a group tour (n=1,527)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Flight Preferences

FLIGHT PREFERENCES

Key Findings

1. Flying economy accounts for the largest share of international flights (73%). This is followed by premium economy (16%), which is highest amongst French and Italian travellers compared to travellers from other countries of origin. Millennials are also more likely than other generations to fly premium economy when travelling internationally.
2. Booking on an airline's website is the most popular method for booking international flights for European travellers, followed by booking through an OTA. British and Spanish travellers are most likely to book through the airline's website, whilst German travellers are most likely to book through an OTA.



Three-quarters of European travellers are flying economy when travelling internationally.

| Percentage of International Flights Flown | |
|---|-----|
| Economy | 73% |
| Premium economy | 16% |
| Business | 7% |
| First class | 3% |

COUNTRY DIFFERENCES

- More travellers from France and Italy than the remaining origin countries fly premium economy when travelling internationally.

GENERATIONAL DIFFERENCES

- Millennials are more likely than other generations to fly premium economy when travelling internationally.

Airline websites and online travel agencies are the most used methods for booking international flights with just slightly more respondents choosing airline websites.

| Typical Method of Booking International Flights | |
|---|-----|
| Through the airline's website | 31% |
| Through an online travel agency | 26% |
| Through a traditional travel advisor | 17% |
| Through the airline's app | 13% |
| Through a third-party reseller | 7% |
| Calling the airline directly | 4% |
| Other | 2% |

COUNTRY DIFFERENCES

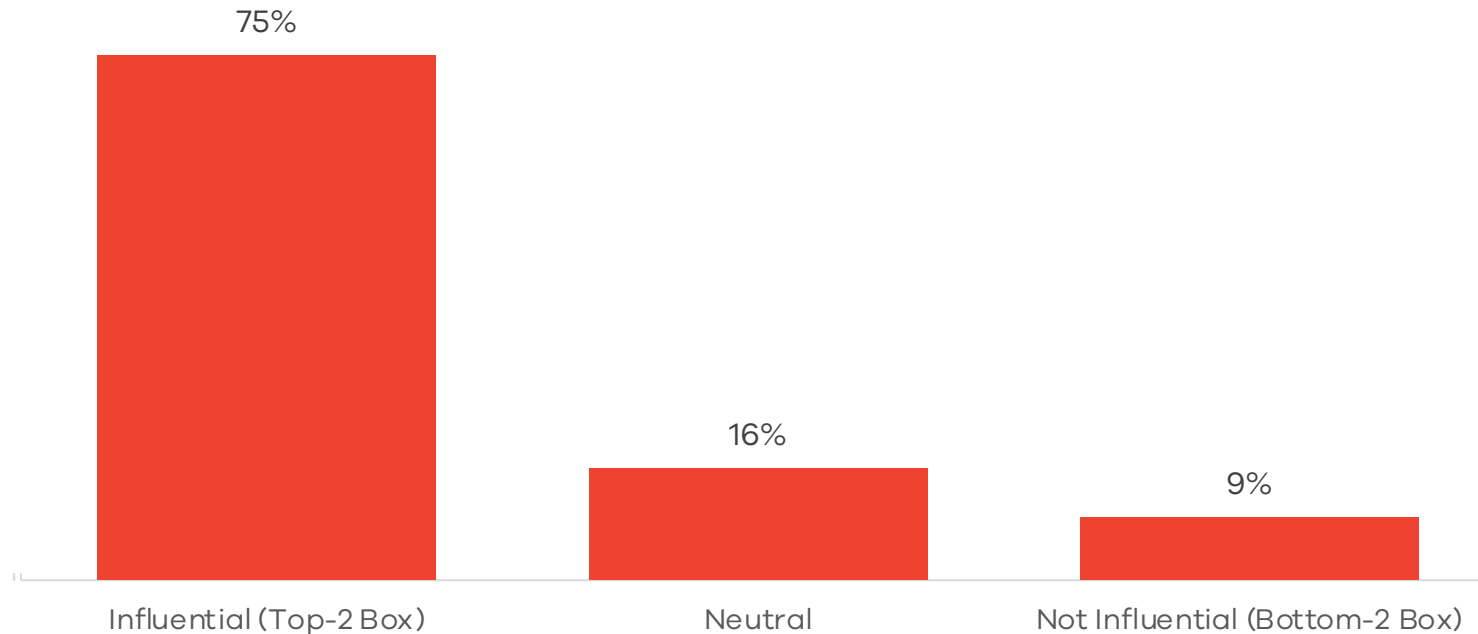
- More travellers in Spain and the U.K. prefer to book through the airline website, whilst more travellers in Germany prefer to book through an OTA.

GENERATIONAL DIFFERENCES

- Boomers are more likely to book through the airline's website, whilst Millennials are more likely to book through an OTA or through the airline's app.

Cost of airfare is influential when selecting a destination.

Extent to Which Cost of Airfare Influences International Destination Selection



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

COUNTRY DIFFERENCES

- More travellers from Spain, Italy and France than Germany and the U.K. are influenced by the cost of airfare when selecting an international travel destination.

GENERATIONAL DIFFERENCES

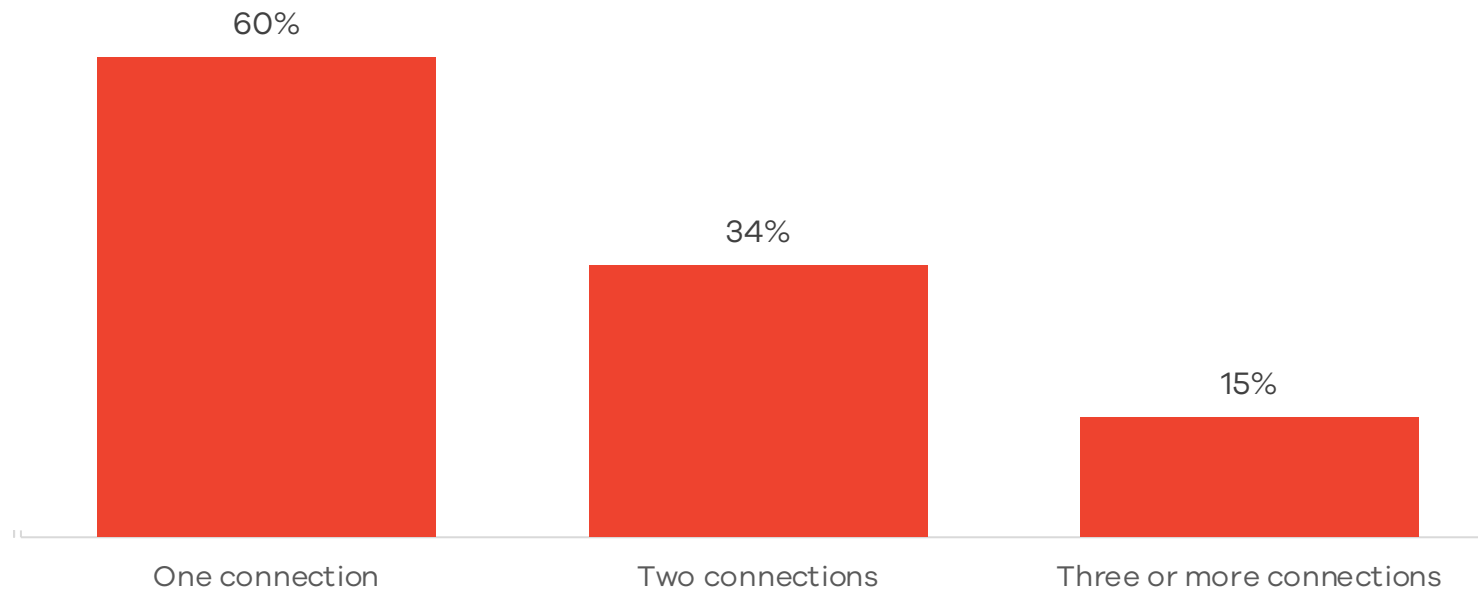
- More Millennials and Gen Xers than the remaining generations are influenced by the cost of airfare.

INCOME DIFFERENCES

- More travellers with lower household incomes are influenced by the cost of airfare.

Six in 10 European travellers are willing to take an international flight that has at least one connection.

% Willing To Take an International Flight That Has ...



Base: European travellers (n=4,019)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

COUNTRY DIFFERENCES

- More travellers from Spain, Italy and the U.K. than France and Germany are willing to take an international flight that has at least one connection.

GENERATIONAL DIFFERENCES

- Boomers are the least willing to take an international flight with at least one connection.

INCOME DIFFERENCES

- More travellers with higher household incomes than those with lower incomes are willing to take a flight with at least one connection.

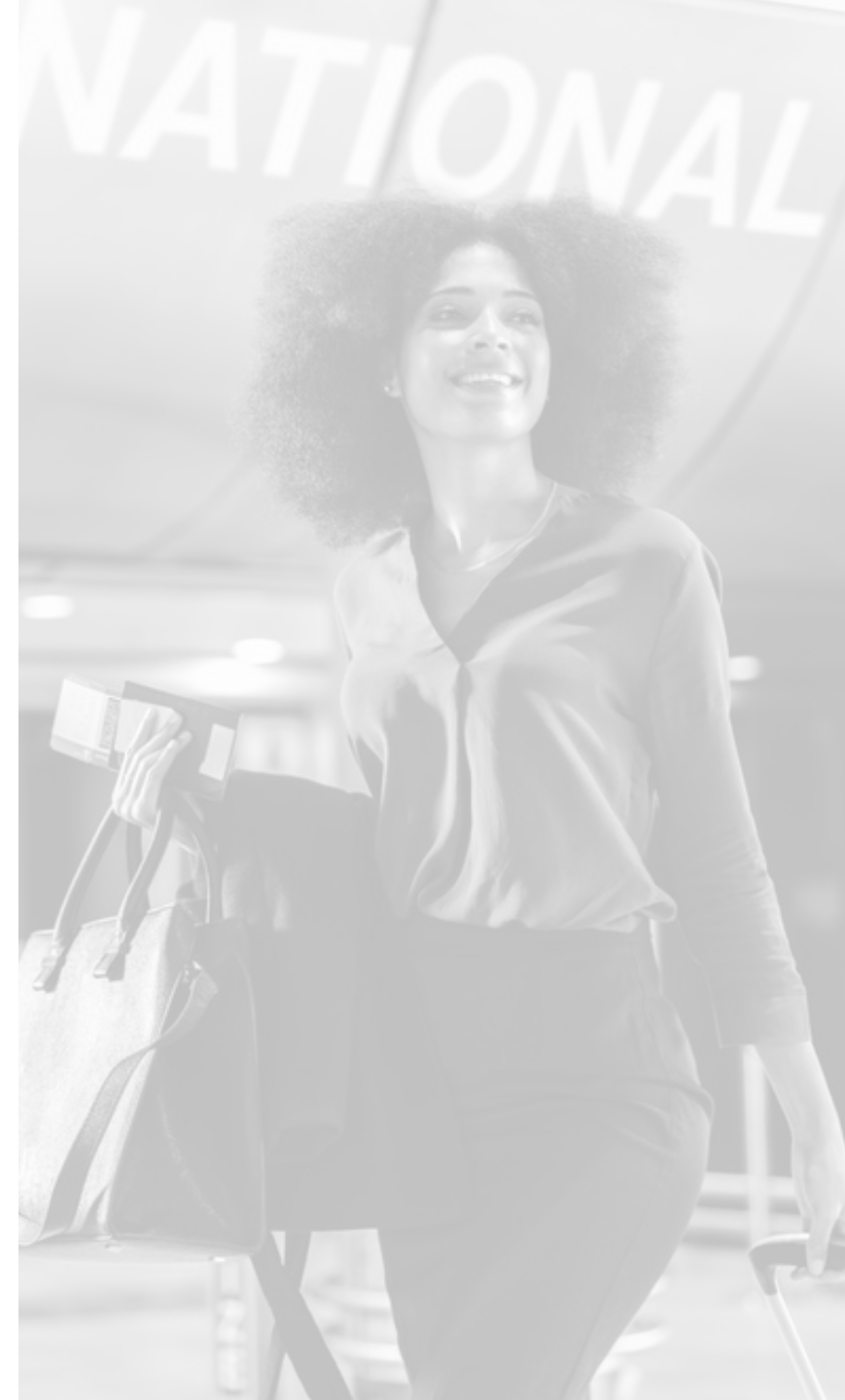


International Business Travel

INTERNATIONAL BUSINESS TRAVEL

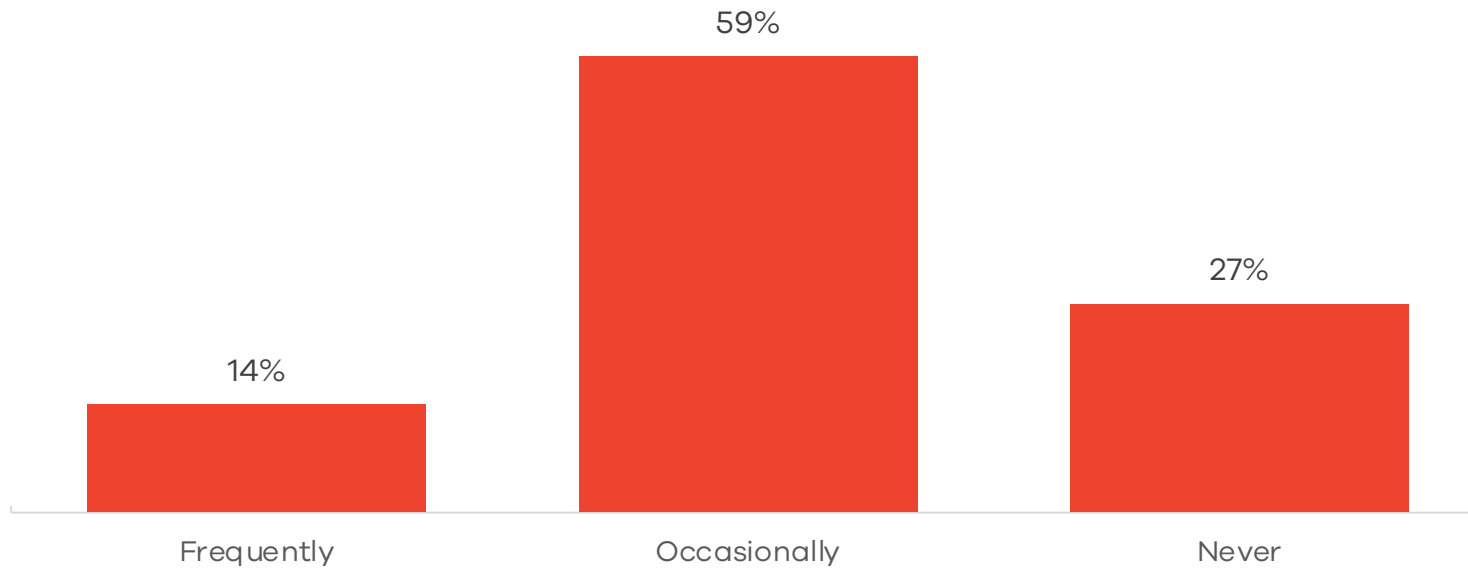
Key Findings

1. Three-quarters (73%) of European international business travellers indicate that they occasionally or frequently extend their international business trip for leisure purposes. On average, they will extend their trip for 3.6 days.
2. The activities that the destination has to offer and the cost of accommodations are the most influential factors when a traveller is deciding whether to extend their business trip for leisure. There are also top influencers when deciding whether or not to have friends or family join them.



Three-quarters of European international business travellers have extended these trips for leisure.

Frequency of Extending International Business Trips for Leisure



COUNTRY DIFFERENCES

- More British travellers than travellers from the other countries of origin indicate they “frequently” extend international business trips for leisure.

GENERATIONAL DIFFERENCES

- More Gen Zs and Millennials than older generations have extended their business trips for leisure.

INCOME DIFFERENCES

- More higher-income travellers (\$125K+) than lower-income travellers (<\$125K) indicate that they “frequently” extend their business trips for leisure.

Base: European international business travellers (n=840)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

The activities available in the destination and cost of accommodations are the most influential when deciding to extend a business trip.

Influential When Deciding to Extend Business for Leisure

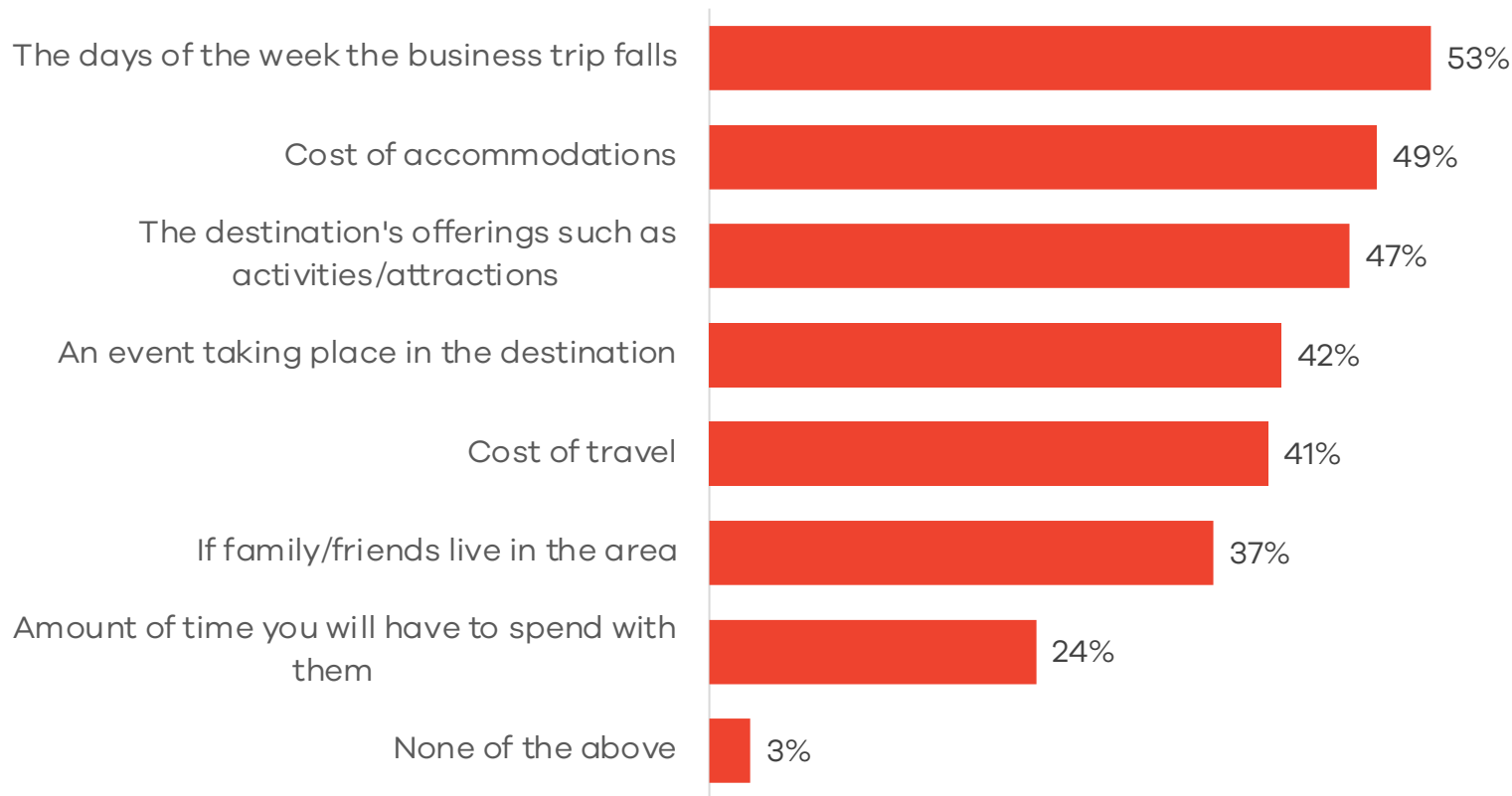


Base: European international business travellers who extend for leisure (n=612)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

When deciding to have friends or family join, the days of the week the business trip falls is the number one influence.

Influential When Deciding to Have Family/Friends Join



More than 8 in 10 European international business travellers (84%) will have family or friends accompany them on business trips at least occasionally or frequently. This is highest amongst German and British travellers and those making \$125K+.

Base: European international business travellers who extend for leisure (n=612)

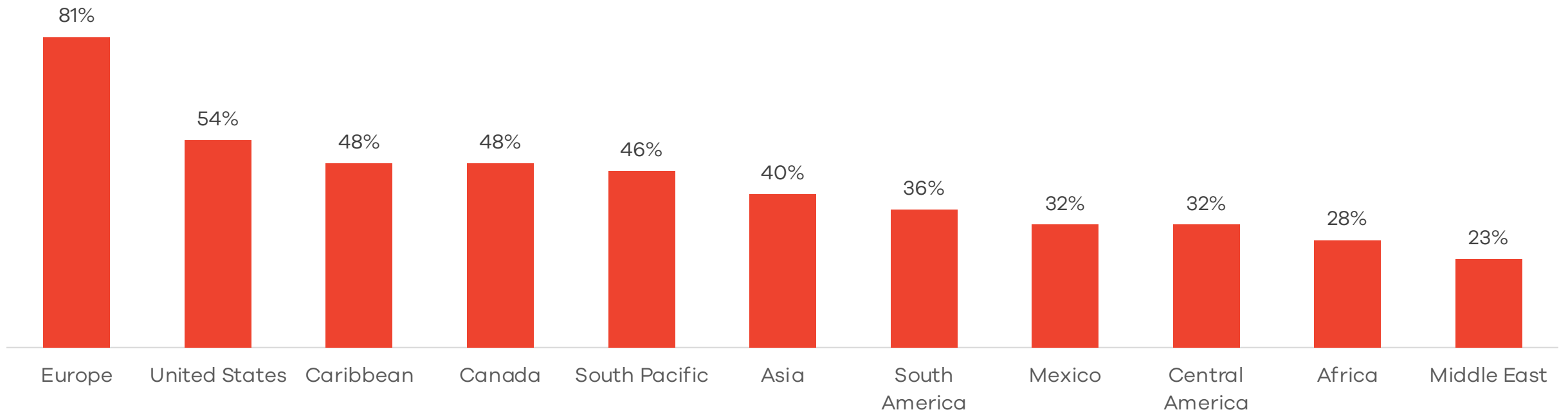
Source: MMGY Global's 2022 *Portrait of European Travellers*™

A black and white photograph of a man carrying a woman on his shoulders. Both are laughing heartily. The man is wearing a light-colored button-down shirt and a straw hat. The woman is wearing a light-colored short-sleeved shirt, a necklace, and a straw hat. They are on a city street with buildings in the background.

Interest in Destinations

European travellers are most interested in visiting other places in Europe during the next three years, followed by the United States, the Caribbean and Canada.

Very/Extremely Interested in Visiting During the Next Three Years



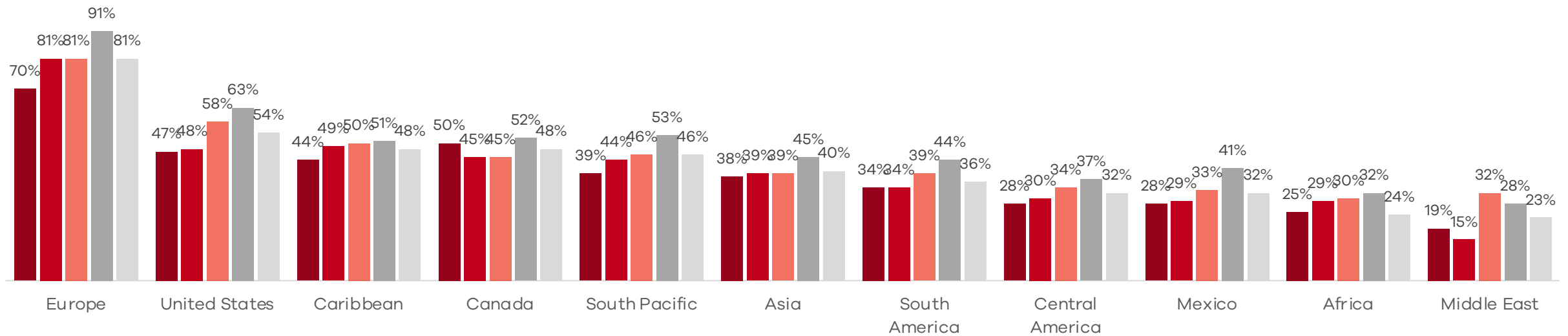
Base: European travellers (n=4,019)

Source: MMGY Global's 2022 Portrait of European Travellers™

More Spanish travellers are interested in visiting nearly all destinations than travellers from the remaining countries.

Very/Extremely Interested in Visiting During the Next Three Years

■ France ■ Germany ■ Italy ■ Spain ■ U.K.



Base: European travellers (France: n=800; Germany: n=800; Italy: n=800; Spain: n=805; U.K.: n=814)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

European Countries of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting Europe</i> | |
|---|-----|
| Italy | 50% |
| Spain | 48% |
| France | 41% |
| Greece | 41% |
| Portugal | 38% |
| England | 34% |
| Germany | 31% |
| Scotland | 28% |
| Ireland | 27% |
| Norway | 26% |
| The Netherlands | 26% |
| Croatia | 25% |
| Iceland | 24% |

| <i>Asked amongst travellers interested in visiting Europe (Continued)</i> | |
|--|-----|
| Switzerland | 23% |
| Sweden | 22% |
| Austria | 22% |
| Turkey | 21% |
| Denmark | 19% |
| Finland | 19% |
| Eastern Europe (Bulgaria, Czech Republic, Hungary, Poland, Romania, Slovakia) | 18% |
| Malta | 18% |
| Belgium | 16% |
| Baltic region (Estonia, Latvia, Lithuania) | 10% |
| Russia | 5% |
| Other | 3% |

Base: European travellers interested in visiting Europe (n=3,864)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

U.S. Destinations of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting the United States</i> | |
|--|-----|
| New York City | 57% |
| Los Angeles | 45% |
| San Francisco | 45% |
| Miami | 42% |
| Las Vegas | 36% |
| Washington, D.C. | 28% |
| Orlando | 27% |
| Honolulu | 25% |
| New Orleans | 25% |
| Florida Keys/Key West | 24% |

| <i>Asked amongst travellers interested in visiting the United States (Continued)</i> | |
|--|-----|
| Chicago | 23% |
| San Diego | 22% |
| Boston | 21% |
| Philadelphia | 16% |
| Denver | 14% |
| Nashville | 12% |
| Ft. Myers/Sanibel/Captiva | 8% |
| Other | 5% |

Base: European travellers interested in visiting the United States (n=3,115)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

South Pacific Countries of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting the South Pacific</i> | |
|--|-----|
| Australia | 66% |
| New Zealand | 64% |
| Tahiti | 34% |
| Fiji | 30% |
| Papua New Guinea | 19% |
| Cook Islands | 16% |
| Other | 4% |

Note: Papua New Guinea was asked to both those interested in Asia and the South Pacific

Base: European travellers interested in visiting the South Pacific (n=2,873)

Source: MMGY Global's 2022 *Portrait of European Travellers*™



Caribbean Countries of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting the Caribbean</i> | |
|--|-----|
| The Bahamas | 44% |
| Cuba | 44% |
| Jamaica | 38% |
| Dominican Republic | 37% |
| Barbados | 30% |
| Puerto Rico | 28% |
| Bermuda | 23% |
| Cayman Islands | 20% |
| St. Maarten/St. Martin | 19% |
| British Virgin Islands | 15% |
| Antigua | 15% |
| Dominica | 15% |
| U.S. Virgin Islands | 14% |
| Aruba | 13% |
| Other | 5% |

Base: European travellers interested in visiting the Caribbean (n=3,037)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

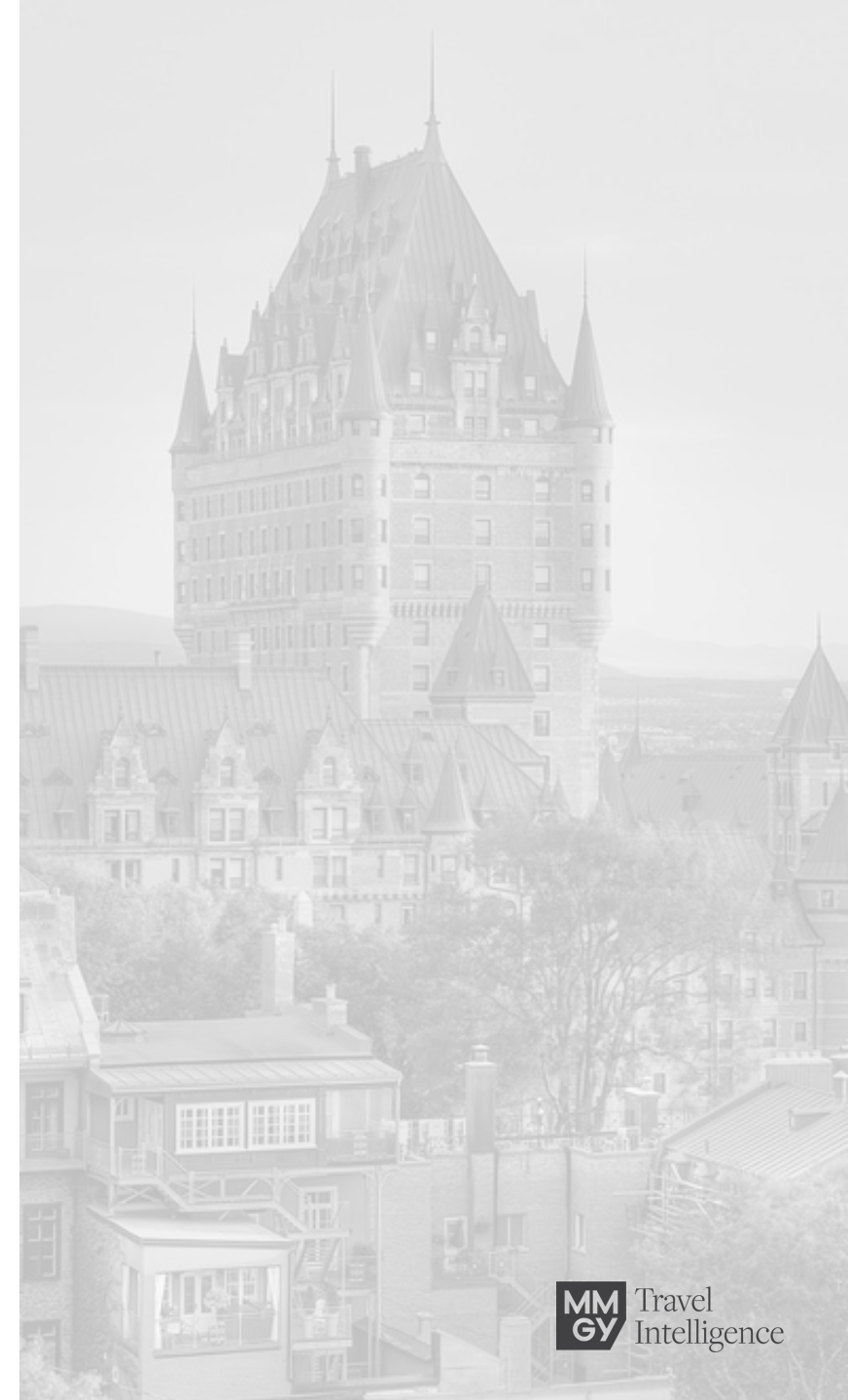


Canadian Provinces of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting Canada</i> | |
|---|-----|
| Québec | 56% |
| Ontario | 48% |
| British Columbia | 38% |
| Nova Scotia | 21% |
| Newfoundland and Labrador | 21% |
| Alberta | 13% |
| Prince Edward Island | 12% |
| Manitoba | 9% |
| Saskatchewan | 8% |
| New Brunswick | 8% |
| Other | 6% |

Base: European travellers interested in visiting Canada (n=3,061)

Source: MMGY Global's 2022 *Portrait of European Travellers*™



Asian Countries of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting Asia</i> | |
|---|-----|
| Japan | 51% |
| Thailand | 44% |
| Singapore | 27% |
| Vietnam | 27% |
| China | 23% |
| Philippines | 22% |
| Indonesia | 22% |
| India | 22% |
| South Korea | 21% |
| Malaysia | 18% |
| Sri Lanka | 18% |
| Cambodia | 17% |
| Taiwan | 12% |
| Papua New Guinea | 11% |
| Macao | 7% |
| Other | 5% |

Note: Papua New Guinea was asked to both those interested in Asia and the South Pacific

Base: European travellers interested in visiting Asia (n=2,676)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

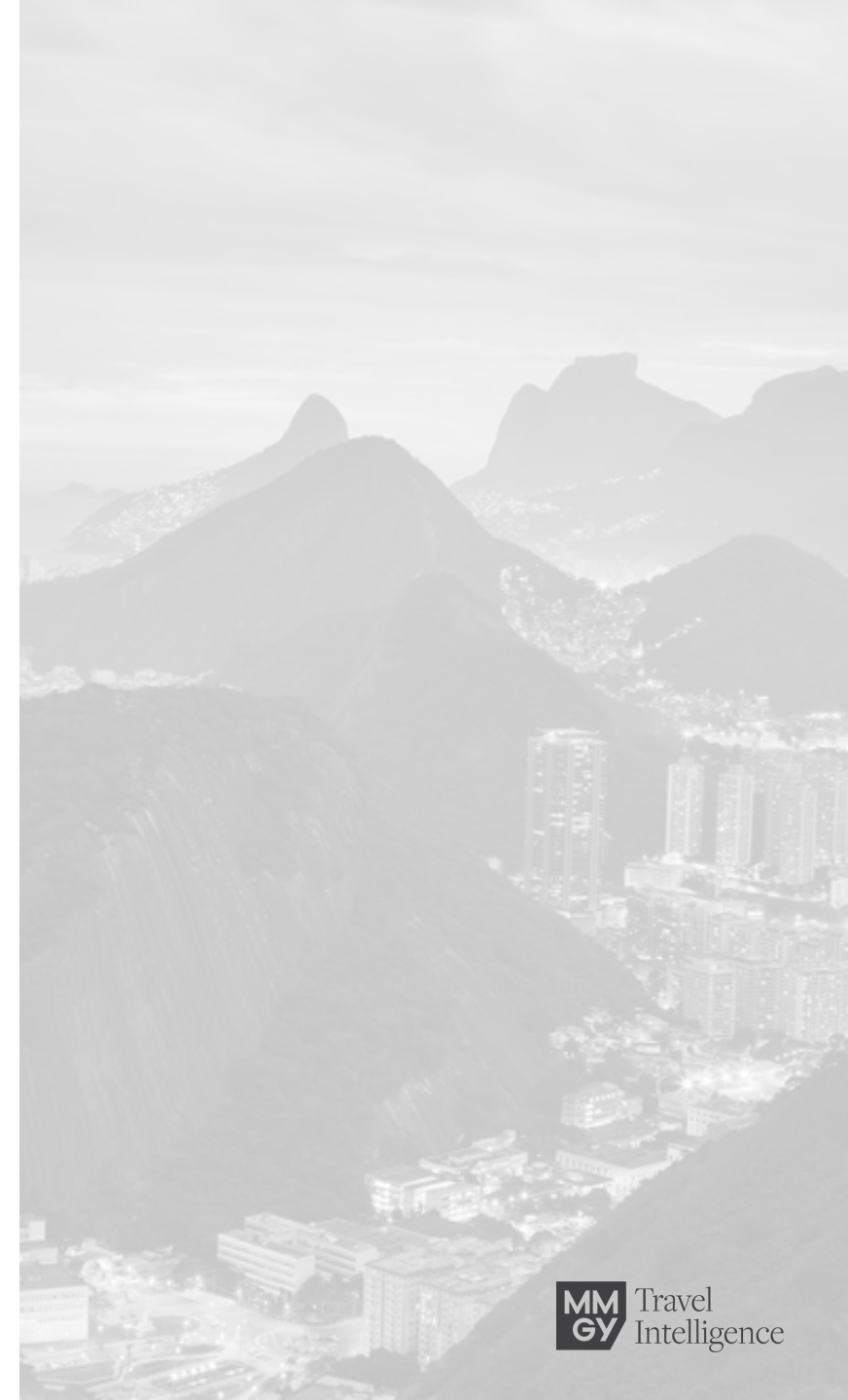


South American Countries of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting South America</i> | |
|--|-----|
| Brazil | 55% |
| Argentina | 51% |
| Peru | 40% |
| Chile | 30% |
| Colombia | 27% |
| Venezuela | 22% |
| Ecuador | 19% |
| Bolivia | 15% |
| Other | 7% |

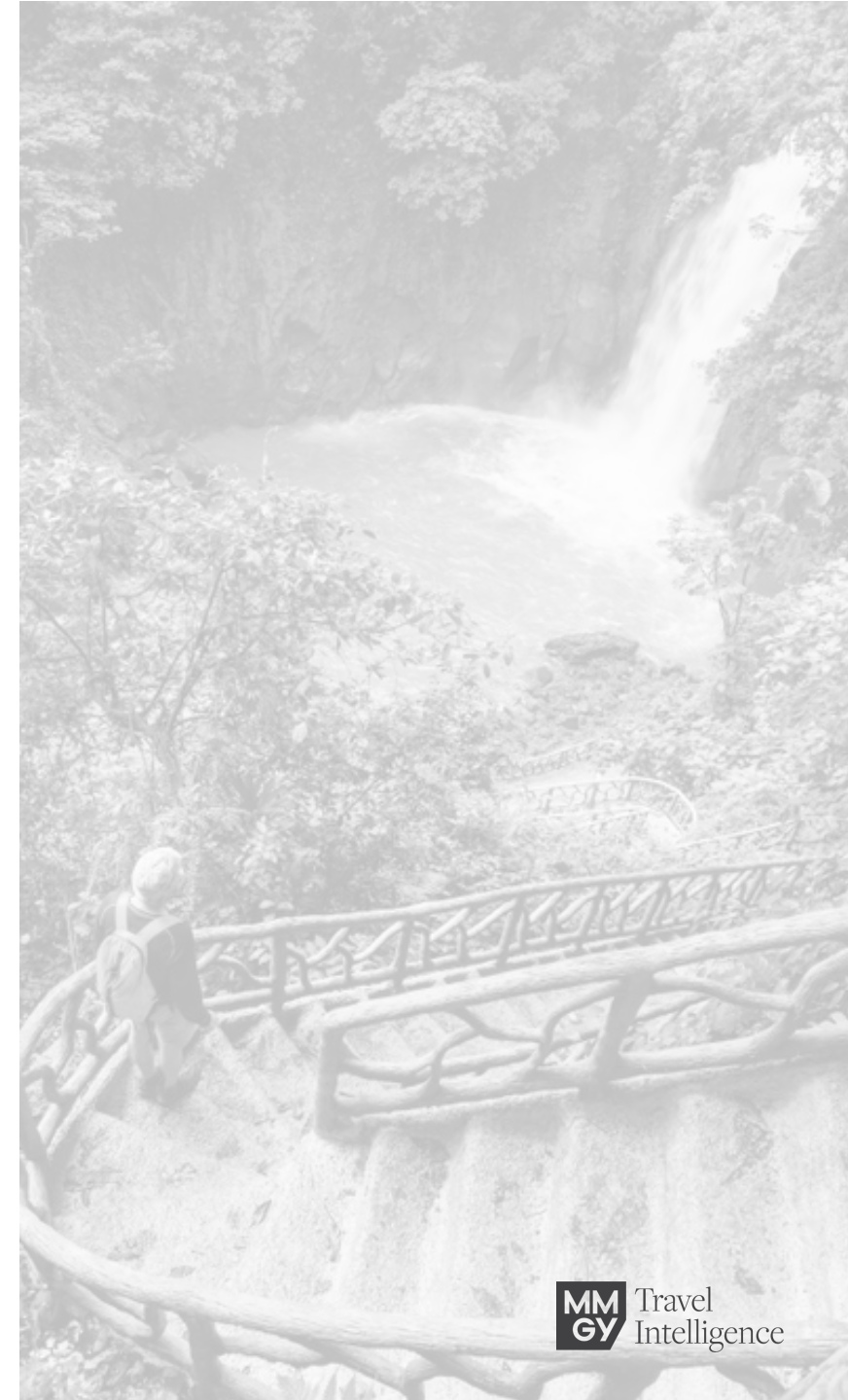
Base: European travellers interested in visiting South America (n=2,590)

Source: MMGY Global's 2022 *Portrait of European Travellers*™



Central American Countries of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting Central America</i> | |
|--|-----|
| Costa Rica | 71% |
| Panama | 39% |
| Honduras | 24% |
| Guatemala | 25% |
| Belize | 17% |
| Nicaragua | 17% |
| Other | 12% |



Base: European travellers interested in visiting Central America (n=2,559)

Source: MMGY Global's 2022 *Portrait of European Travellers*™

Middle Eastern Countries of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting the Middle East</i> | |
|--|-----|
| Egypt | 46% |
| Dubai | 42% |
| Turkey | 40% |
| Abu Dhabi | 30% |
| Jordan | 28% |
| Israel | 27% |
| Qatar | 21% |
| Saudi Arabia | 19% |
| Oman | 16% |
| Lebanon | 13% |
| Other | 4% |

Note: Egypt was asked to both those interested in Africa and the Middle East

Base: European travellers interested in visiting the Middle East (n=1,867)

Source: MMGY Global's 2022 *Portrait of European Travellers*™



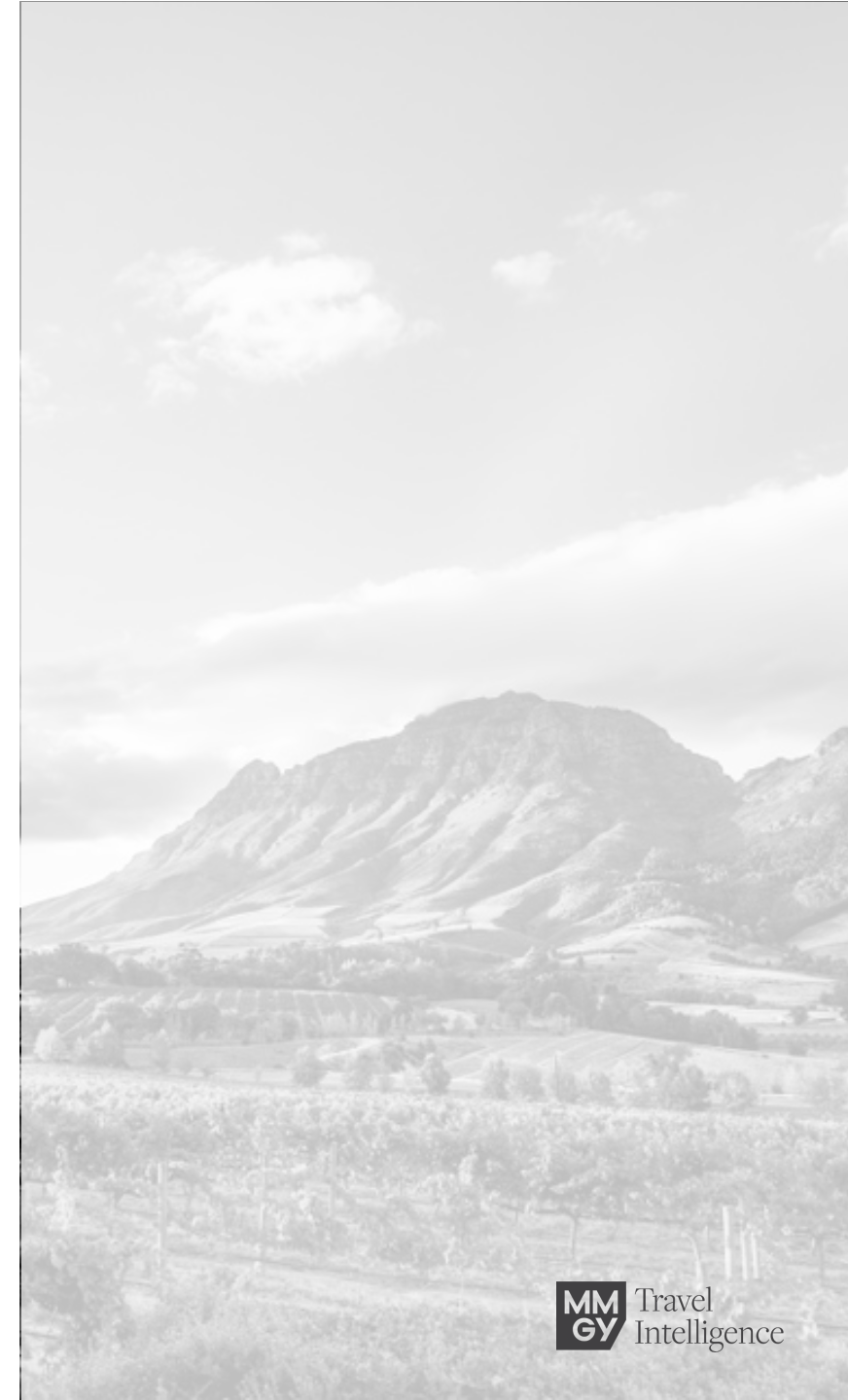
African Countries of Interest During the Next Three Years

| <i>Asked amongst travellers interested in visiting Africa</i> | |
|---|-----|
| Egypt | 44% |
| South Africa | 36% |
| Morocco | 36% |
| Kenya | 32% |
| Seychelles | 31% |
| Mauritius | 31% |
| Tanzania | 22% |
| Namibia | 16% |
| Ethiopia | 12% |
| Zimbabwe | 11% |
| Nigeria | 11% |
| Zambia | 10% |
| Botswana | 10% |
| Uganda | 7% |
| Rwanda | 7% |
| Other | 7% |

Note: Egypt was asked to both those interested in Africa and the Middle East

Base: European travellers interested in visiting Africa (n=2,214)

Source: MMGY Global's 2022 *Portrait of European Travellers*™



Respondent Demographics

Respondent Demographics

| | All European Travellers | France | Germany | Italy | Spain | U.K. |
|--------------------|-------------------------|--------|---------|-------|-------|------|
| Male | 49% | 48% | 50% | 48% | 49% | 49% |
| Female | 51% | 52% | 50% | 52% | 51% | 51% |
| Other | 0% | 0% | 0% | 0% | 0% | 0% |
| Gen Zs | 11% | 13% | 11% | 11% | 9% | 14% |
| Millennials | 28% | 27% | 25% | 27% | 29% | 30% |
| Gen Xers | 27% | 25% | 27% | 29% | 29% | 26% |
| Boomers | 32% | 34% | 32% | 31% | 32% | 29% |
| Less than \$75,000 | 71% | 72% | 63% | 74% | 76% | 71% |
| \$75,000–\$124,999 | 22% | 22% | 28% | 21% | 20% | 22% |
| \$125,000 or more | 7% | 7% | 9% | 5% | 5% | 8% |

Respondent Demographics (Continued)

| | All European Travellers | France | Germany | Italy | Spain | U.K. |
|-----------------------------------|-------------------------|--------|---------|-------|-------|------|
| Married/living together | 67% | 69% | 66% | 65% | 74% | 62% |
| Never married | 22% | 20% | 21% | 24% | 18% | 27% |
| Divorced/separated/widowed | 11% | 11% | 13% | 11% | 8% | 10% |
| | | | | | | |
| Secondary school or less | 34% | 25% | 41% | 50% | 13% | 41% |
| University degree | 46% | 52% | 54% | 25% | 56% | 41% |
| Postgraduate degree | 21% | 23% | 5% | 24% | 31% | 19% |
| | | | | | | |
| Employed (full-time or part-time) | 65% | 61% | 67% | 64% | 69% | 65% |
| Retired | 22% | 27% | 23% | 19% | 20% | 22% |
| Temporarily unemployed | 3% | 3% | 1% | 4% | 4% | 3% |
| Homemaker (full-time) | 4% | 2% | 3% | 6% | 3% | 5% |
| Student | 6% | 6% | 6% | 7% | 5% | 5% |



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